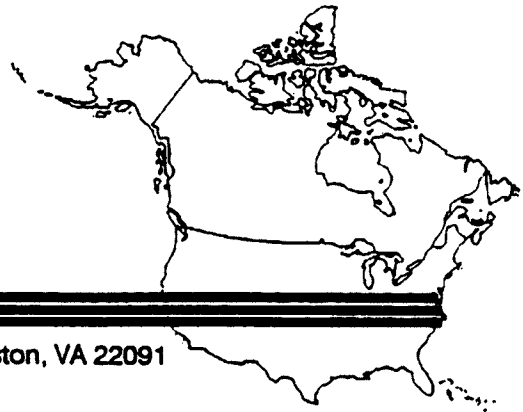


MII

Users Association of America



c/o Gardy McGrath International * 1950 Roland Clarke Pl, STE 100 * Reston, VA 22091
(800) 966-1030 * (703)620-6000 * Fax (703)620-0451

MII Playback

Monthly Newsletter of the MII Users Association of America

December/January 1993

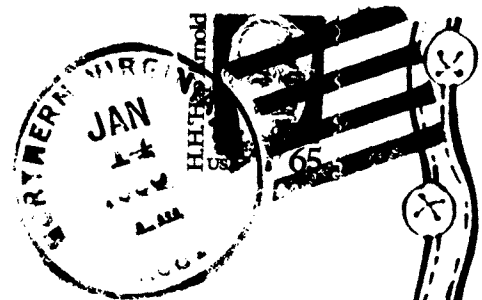
Vol. 2, No. 9

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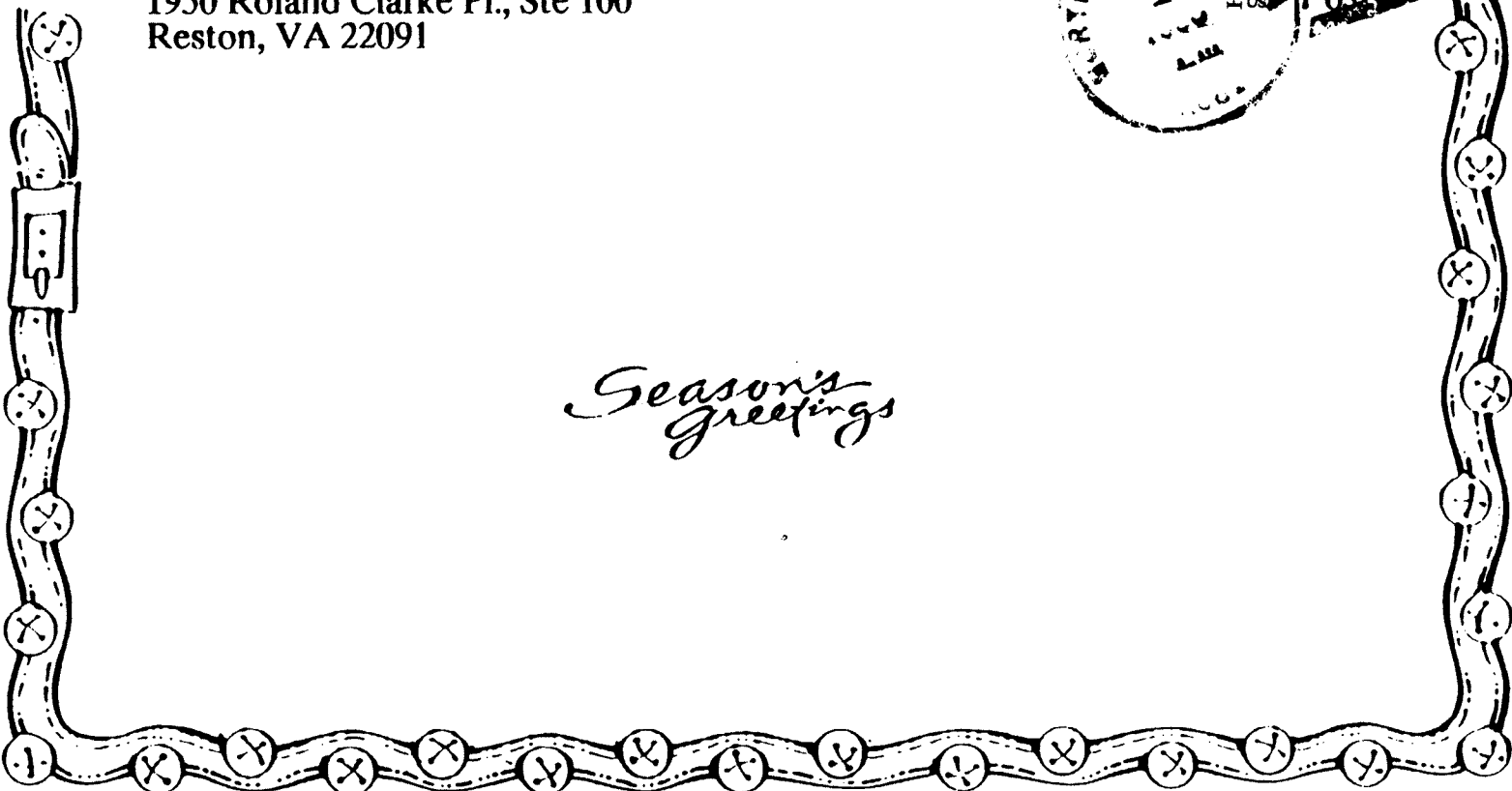
Executive Directors commentary
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And a Whole Lot More...

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of the MII Users Association of America or its members.

MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Pl., Ste 100
Reston, VA 22091



Season's Greetings



Commentary from the Executive Director

1992... A YEAR TO REMEMBER!

HAPPY HOLIDAYS FROM MII USERS HEADQUARTERS!!! As we nurture the hot toddies and gather round the fire to reminisce about '92, it is clear the users have continued to break new ground. The Association itself has grown from 403 members to over 900. (A facility breakdown similar to the analysis we provided in the December 1991 issue will be finalized and presented at User's Day on January 28 and included in January's newsletter.) The users made their presence felt at Infocomm '92 and NAB '92 in April. There, in Vegas buffeted by appearances of MII Man in person at the exhibits, users and supporters came out in droves at the MII User's Booth. (I remember the Sony representative who had MII Man pose in front of the Sony Betacam exhibit to take a picture. Later our booth was inundated with Sony representatives taking pictures, making notes, and conversing in Japanese.) There were some surprised "Sony Only's" at that show and their usual ranting and ravings about MII being dead were muted by a stronger chorus of industry pundits finally willing to open their minds . . . from trade journals to manufacturers of peripheral equipment to duplication facilities. Few had any idea how many facilities across America (and Canada) had MII. A consensus formed among many at the show that MII was here to stay and with the introduction of the MII enHanced series, Panasonic reinforced the message. But perhaps the stake through the hearts of "Sony Only's" was Panasonic's D-3 demonstration. It simply was better, less costly, and more flexible than Sony's D-2. Moreover, with the MII "H" series digital output feature, D-3 sales could help the MII market grow and vice versa . . . and if D-3 continues its growth in industry acceptance, it could become the tape replacement for 1 inch, (something D-2 never achieved). That would assist our efforts to help MII attract more users from the Betacam SP set, creating a truly competitive market environment that will benefit everyone in the industry.

1992 was not without its share of discontent among MII users. The discontent did not concern the MII format or equipment as much as it involved the service, the leasing program, etc. JVC has done little to support owners of its MII equipment, and we plan to tackle that issue head on in 1993. Sure, there are issues about how MII is marketed, supported and serviced . . . but that is why we are here. And as our numbers have grown, so has our ability to represent each individual user.

Channeling the collective bargaining power of our membership is a delicate process, and one that must be done in a constructive manner to effect real change and improvement. This is where your input is critical . . . through membership surveys, 1 (800) calls, etc. The results of our efforts was most recently demonstrated with the assignment of Frank Defina to head Project 2000, and the Panasonic acknowledgement that improvements must be made in leasing and service response. (See Frank's letter this issue.) But results have also been manifested in other, less direct ways . . . through the Panasonic funding of three very comprehensive training videos that discuss preventive maintenance, head replacement, and troubleshooting. These videos are nearing completion and will be sold at a very reasonable cost (to get them into the hands who need them the most) beginning in January (details forthcoming) with proceeds going to benefit the Users Association.

This year I noticed an increase in the number of callers to our 1 (800) line who were on the purchasing edge between MII and Betacam SP and wanted to know why they should buy MII, in light of its minority acceptance in the industry. I always can pique their interest when I offer to send them our membership listing and let them pick out any one of the users listed to ask them directly what they think about MII. I explain how MII allowed me to compete as a more cost effective facility with greater production flexibility. It does not take much to sell them after that. By the time they have made the call, they have seen MII up against Betacam SP, the pricing, etc. and know they really want MII. It just helps to know there is a group of users there to support them. That is where all of us play a vital role in supporting the format's growth.

In 1992, we saw major format acceptance battles with the U.S. Government. Represented by the law firm of Cohen and White, we won all six agency protests regarding the specification of the MII as a production format for government production contracts. The showdown in our studio that clearly showed the engineering quality of MII when compared to Betacam eventually convinced even the most intransigent bureaucrat that they had to let MII in the door. We will continue to publish government solicitations in the newsletter and encourage MII users to bid on every one they can.

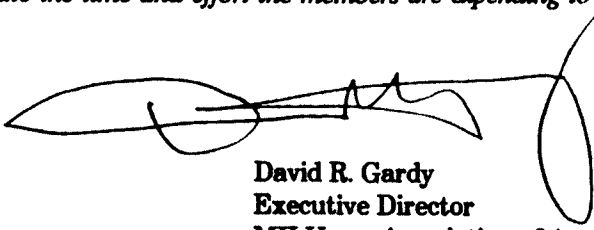
1992 saw the introduction of the MII Caravan, a very successful campaign through cities around the country to bring MII to the masses in the form of a rolling Panasonic production truck. As a Vermont native, I remember how this grass roots

approach was used by two guys who left their Burlington, Vermont ice cream store (converted from a gas station) and went cross country in a bus painted like a cow to sell their delicious commodity. And while Haagen-Daaz and other big-time ice cream brands laughed at it, Ben and Jerry muscled their way on to the shelves of local grocery stores around America only to see their ice cream carve out a major national marketshare at the expense of those same ice cream giants who never took them seriously. And although Ben and Jerry deserve the credit for the moxy they showed, it all comes down to one thing . . . their ice cream tastes great. (Next time you hear a "Sony Only" with a disparaging comment about MII, maybe you ought to offer him some Ben and Jerry's ice cream.)

WHAT ABOUT 1993? Unfortunately we've had to postpone Users Day originally scheduled for January 28th. We are running into funding difficulties, and looking to Panasonic to provide additional support to pull it off. We'll let all users know by February 10th(the next newsletter)if we are going to be able to do it at all before NAB. If not, We'll use any resources left for a bigger users meeting at NAB. In any event, when we finally meet, the association will be discussing new ideas, creating ways the group can help increase your business. Panasonic representatives will be on hand and hopefully that MII Caravan truck will be rolling by. MII Man should drop in for a visit also.

Thanks to all the users who made 1992 so successful. We are sincerely grateful for your support and wish you all the best in '93.

We appreciate the time and effort the members are expending to responding to our surveys. Please keep those responses coming!



David R. Gardy
Executive Director
MII Users Association of America

Editors note: You can reach the association at (800)966-1030, (703)620-6000, fax (703) 620-0451 or by mail: MII Users Association of America, c/o Gardy-McGrath Int'l Inc., 1950 Roland Clarke Pl, Ste 100, Reston, VA 22091

November Survey Responses

Each month the users association polls users on specific MII issues and publishes the results in the next newsletter. In this issue we are sharing the results of our question responding to Ike Misawa, chief engineer of Panasonic's audio and video system division. He asked what users want in terms of future features and improvements to MII equipment. He offered to take any suggestions.

Here are a few of the suggestions that our users thought of for the designers in Japan, Please keep the suggestions coming so we can forward the information

** The AU-410, I wish it had a heavy duty audio monitor jack located on the rear of the 410. Also, some sort of color output. Currently, you have to run one cable to see camera color output and another to see B&W410 video out. You could have 6 to 8 cables going to the 410 making it difficult to pan or tilt the camera and a nightmare to have to move it to another location. * How about a multi-pin plug on the rear for a cable that has a breakout box for mic inputs, video outs, audio monitor out which would free the camera up from so many cables. * I would like to have 30 minute mini tapes available for field use. Frame and field freeze would be a nice feature for the built in TBC's. YC688 output would be nice too. * We could use some improvements or options for the AU-65 on-board editor. First, an easy and neat way to console mount the control panel and cover the hole left in the front of the machine. Second, a way to output an EDL, or perhaps to eavesdrop with an edit list program running on a PC compatible computer. * I'd like to see a better way to remove the carriage unit. * How about a studio editor with a larger cassette record time, like 180 minutes, do this by redesigning the eject mouth to accommodate a larger tape. * The new MII shuttle dial feel is lousy, Keep it like the AU-650. * Tape eject is too slow, can it be made to operate a little faster for unloading and loading. * Had problems with the AU-65 and satellite signals, the 650 works better with satellite hook ups. Also, the jog knob on the 65 feels like the sony. * I don't understand why they made the P2 post the way they did. It is difficult to align and set for in-house work as compared to other formats. Also, It would be nice to have a jig for the headstack on the new AU-650 to set absolute height easier. * I don't like the shuttle button for the shuttle mode on AU-65. * Eject is too slow for our taste. * Field units are difficult to work on, how about an easier way of designing them on a maintenance viewpoint. * I'd like to see just a basic recorder like the 550, don't need all the editing features that go along with it, some users just need the basics. * The AU-400 is still has problems as in hang-ups, control track, ribbon connector, wiring harnessing and system control..could be improved. * I would like to see the old 650 wave form switcher-It was a good feature for RF waves and the new AU-65 doesn't have it. * How about improving the service manuals to make it easier to understand for the novice technicians. * Re-do the access for the TBC adjustment on the AU-65. * Develop some type of way to perform maintenance on system control problems-way to get on micro processor and test in-house so we can tell if bit is hung, but how to tell or test micro processor. * Supposed to have corrected air flow problem thru cassette door, yay or nay. * Quality and easy to understand info from the manuals. * Eject speed could use a little work. * On the AU-65, the input switches (ie. component, YC, line)! Why not a single, three position switch. * Where are those training videos? We need as many of those as we can get * **

Editor Response: All these and other points are well taken and they're being forward to Ike Misawa in Japan. Thanks for your input!

It is most important for the membership that you continue to respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24 hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000 or Mail to:

MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
ATTN: Russell

Letters To The Editor

To: Dave Gardy, MII Users Group
From: Thomas Gora, Video Associates Limited,
Trinidad
W.I.
Subj: Join me up!

Dear Dave,

My name is Timmy Mora and I am General Manager of a video production company in Trinidad and Tobago called Video Associates Limited.

Your name was given to me by a gentleman in the U.S. Navy (His name escapes me at this time). His group were in the islands working with one of our Anti Drug Agencies to produce a series of Anti-Substance Abuse Television Commercials. I'm sure you'll know who I'm talking about because he says he's a great friend of yours.

My company has just made a major investment in new equipment based on the panasonic MII format and we would be very interested in becoming members of the MII Users Association.

We have designed an inter format edit facility based on GVG 241 Edit Controller, GVG 110 Switcher, GVG DPM 700 (2 Channels), Dubner 20K OG, Panasonic AU65 & AU63, AG7750, Sony BVU 950, 820, EV09800 (Hi 8) Ultimatte, 2 Zaxcom TBC Control, Sound Craft 16 Track Audio Board with Edutor Control, GVG Routing and both Serial (422) and YC Patching.

Off line runs on a Calaway CE 75 with access to any VTR in the plant through serial patching which produces offline lists compatible to our GVG 241. We also have a Video Toaster (2.0) which can be easily patched into any of the two rooms.

In the field we use Ikegami HC 340 Camcorders with Au410 Ag 7450 as well as an AU520. This system can also be configured for OB via our BAF custom designed OB Vehicle which has a Video Tek Prodigy Switcher, Sound Craft Audio Board (16 cannel) Clearcom Communications, Dubner OG, and MRC Microwave link for live broadcast.

This is a comprehensive list of our capabilities and we are very active in all spheres of video production from commercials to live multi camera OB's. In the hi-tech computer graphics area we have access to a Dubner Graphics factory as well as a silicon graphics workstation.

Please call, fax or write to me regarding

information needed to join the association and keep us in mind as regards to any work to be done in this part of the world.

Looking forward to hearing from you soon....Warmest regards from sunny T & T *

Thomas Mora
General Manager

Tom,

We're happy to have your area of the globe represented! Congrats on your new MII facility. I'm sure any user doing location work in your neck of the woods will be anxious to look you up.

Good Luck!

Dave

To: Dave Gardy/ MII Association
From: Steve Braker/ Worthwhile
Films Madison, Wisconsin

Dave,

Thanks for the newsletters! Looks like we'll be inching our way into MII. Against your advice and several others, I will probably have to do " entry level " with a JVC editor (for control compatibility) before eventaully going all the way.

To that end, could you please add the following to the MII Trading Post - (see Trading Post section).

The newsletter looks great! Don't worry, we'll have to buy Panasonic sooner or later...

Thanks.

Steve Braker
Producer

Steve, Glad to have you on board. Keep in touch with headquarters to find out the latest on our JVC escapades in 1993. Remember there's others like you!

Dave

To: Dave Gardy, Editor
From: Frank DeFina, Head,
Panasonics' Project 2000

Dear Dave,

I read your recent letter entitled " Who is this guy ?" with great interest. Then I realized you were talking about me! Now what do I do?!!

Let me start by saying that MII is alive, well, and will be here well into the future. Panasonic is completely committed to the format and especially to the customers.

The MII user is different!!! They're people who ignored all the hype about Beta-Cam and purchased the MII format because they realized it was a good business decision. MII didn't mean settling for second best.

I want to let the MII user's group know that they should never settle for second best in service either. I expect that "Feedback to Frank" will serve as a forum to directly input the groups comments to the Project 2000 team. Panasonic has assembled a dedicated team of individuals whose sole mission is customer satisfaction. I hope to introduce the team at the upcoming end-Users Day.

In the interim, If any of the MII group likes the programs...Tell your friends!
If your unhappy for any reason...Let us Know!!!
Hope to see you soon.

Frank DeFina

Dear Frank,
THANKS!...And we all wish you good luck in what we know will be a challenging position!
Dave

MI MAN



MI Man is out vacationing for the Holiday Season, look to the next issue for MI Mans' next adventures...

MII Trading Post

Please Contact Us When The Equipment Is Sold

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. Panasonic AK-400/AU-400 Camera/Dockable MII, \$11,000.00. Also available: JVC KY35ENG/KAB35 Camera, includes 15:1 lens, Betacam adaptor, \$13,000.00; Crosspoint-Latch 6112 2M/E switcher w/chroma key \$2,250.00; Crosspoint-Latch 8200 switcher/DVE w/dual channel TBC \$1,925.00; ECHOLAB, DV7 SEG/switcher w/GPI \$2,995.00. Please contact Ken Muehlbauer, (800) 222-6050 (WI).

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00; Panasonic WV-F700/AU-410 Camera/Dockable MII, Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories. \$17,000.00; Panasonic AG-7750 S-VHS Recorder/Editor, good condition, \$4,400.00. For further information, please contact Terry Nixon, (512)837-2000 extension 22. (TX)

Panasonic AU-660, Studio recorder/editor with, with auto tracking, TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, Animation system available. Contact Steve Crouch (301)946-6380. (MD)

Panasonic AU-650, MII Studio recorder/editor, Low hours all updates and documentation included (2 available) call for price and specifics. Unitel Video, Mark Miller (213)878-5800, 9:00am to 6:00 pm Mon-Fri PST (CA).

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson (800)264-0590 (TN)

Panasonic AU-63, MII Studio Player w/AT, Demo, \$8,500.00. Full Warranty. Contact Bill Frazier (412)243-1300 (PA)

Panasonic AU-63, MII Studio Player w/AT, Demo with time code, \$8,900.00, 200CLE 3-Chip Camera 3,700.00, The following have worked well together in a A/B roll MII suite: Jazz "Ensemble DVE with all extra cards and upgrades-paid \$18,000.00 sell for \$9,000.00. Panasonic AGA800 Edit Controller with 3 9-pin cards \$2,900.00, AGSW 800 AV Switcher \$2,500.00 TBC 200 \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY)

JVC (2) KRM 800 U Editors, 2 channel Audio, (1) 50hrs on Head, Good condition, \$4,500.00. (1) 400hrs on head, Good Condition, \$4,500.00. Both together for \$7,600.00. JVC (2) 3/4" JVC CR8250 and CR6650 with 750hrs and in good shape, Both for \$4,500.00. Contact Bill Dunbar, Dunbar Videos, Holly, MI. (313)634-8686.

JVC KRM-820U MII Editor, with 1 event A/B roll edit controller built in, with SMPTE Time Code Card included. Good Condition, 2 yrs old, Asking \$5,000.00. JVC SA-T310U Component TBC, \$2,000.00 Contact Terry Grant (612)870-0028 (MN)

JVC KRM 800U MII Recorder/Editor. Excellent condition. Asking \$10,000.00. Contact Frank Maiale at WYOU TV (608)258-9644 (WI)

MII Trading Post continued

JVC KRM800, MII Editor, Low hours, \$7,000.00 or best offer. Please contact Dan O'Connell (813)755-9783 (FL)

JVC KRM260 (91) Dockable MII Deck. Deck has less than 10 hours, Brand New Condition. Please contact Mitch Schaffer, Innisbrook Resort (813)942-2000 ext. 5290 (FL)

JVC KY 320 Camera w/Fujinon, 16 x 9.5 Lens, includes portabrace, power supply, batteries , shipper case and CCU...\$3,500.00. Contact Jordan Gershon, Majec Productions, (913)894-1188 (KS)

Tascam 48-0B 1/2" 8 Track (DBX)Noise Reduction, ES-50 Synchronizer, ES-51 Sync Control Unit and cables. Also, 6 virgin reels 3M 226 1/2"Mastering Tape.Like new condition! Less than 5 hours on deck.Purchased new for \$9,800.00Complete Package, Brand New, Perfect Condition!! Less than 5 hours on heads. Originally purchased for \$9,800.00 Asking \$3,200.00/OBO. Contact Jodi Heurung at (612)935-0033. (MN)

Panasonic AG 7500A SVHS Editing Decks. Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. New edit controller also available \$1,400.00. MX10 Digital Special Effects Generator w/Title \$900.00. Please contact Tim Dench,(502)239-0229 (KY)

Used MII Tape- Limited number of MII tapes, Large cassettes, 30's, 60's 90's and Small cassettes, 10's and 20's. Low Passes, most with factory cases. Good for many purposes. \$3.50 each in lots of 100. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704)398-0046 (phone), or (704)393-8407 (fax)(FL)

Find Financial Freedom in Florida, Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes; broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, In-house duplication system, 800 # and credit card acceptance, furniture, phones and much , much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00 Call (813)545-2646 for complete details. (FL)

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HR200E or HR200B. Please contact the MII Users Association, (800)966-1030, fax (703)620-0451 (VA) if you have one to sell.

Wanted: JVC KR-M800's or 820's, contact David Sacher (303)466-8811 X494

Wanted: Information from another user concerning convergence single board VSI interface or software for Panasonic MII video machine w/RS-422 control.Contact John Cahill,JC Productions (908)269-0100fax(908)269-4597

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, Fax (703) 620-0451 (800)966-1030 Please contact us when the equipment is sold.

Turn Betacam production clients into MII Users!

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up to 30 min. \$55.00/ dub
up to 60 min. \$105.00/ dub
up to 90 min. \$155.00/ dub
(Shipping not included)**

**Call 1(800)966-6689 and ask for Tammy Hoffmann or the Users Association
Headquarters 1(800)966-1030 and ask for Russ.
Transfers delivered C.O.D. or Mastercard/Visa/ accepted**

News Briefs

MII Happenings from around the Country

Broadcast Video Productions and Pepsi co

Broadcast Video Productions Of (N.Y.) recently completed an internal marketing research project for Pepsi Co. It was recorded on MII and edited on our A/B roll MII system. The concept was based on a highly successful program throughout Great Britain. BBC cameramen and staff who came from London, England & Dublin, Ireland were impressed with the MII format which is not well known in Great Britain according to them. For more information contact Jack Miller at (914)592-4151.

(Editors Note: It should be pointed out that the British production "Masterpiece Theatre" is produced on MII.)

Revitalizing the PSMedia way for the OAC of Wahington State, using... MII of course!

The Washington State Office of the Administrator for the Courts (OAC) was using a PSMedia production "Welcome to Jury Duty" to introduce potential jury members to the legal system. After several years of service, the program needed a face lift.

Since PSMedia owns the raw footage tapes, it wasn't difficult to reconstruct the program. "there was never a question what format we were going to use" says Director of Production, Rich kraemer. "Panasonic's MII provides us with the quality we were looking for."

Since the previous program is archived with the United States Supreme Court, PSMedia needed to be certain that the new master tape would hold up after a number of years. Originally produced in 1986, the video was hosted by Raymond Burr, directed by Rich Kraemer, and produced by Mary Kraemer. The talented production team was comprised of local crew members, and the script was written by Robert Parish. Most of the footage was shot on location at the King County Court House and posted at PSMedia. Since then, the 20 minute program has been successfully educating jury members across the state.

Based on information from OAC insiders, PSMedia believed that a re-edit would revitalize the program for today's viewers. Changes were discussed between OAC and the post-production producer, Mike Johnston. Quality and integrity were the two highest concerns. To maintain creative control, PSMedia one of the original MII facilities-performed all the work in-

house, including animated graphics and 3-d images.

The program was done on a Paltex Elite editor, including slo-mo, and G.P.I. controls. All the transitions and paint work were done on the New Tek Toaster. The 3-d titles and objects were added to the new open using 2.0 Lightwave program, and Pixel 3-d.

I was bumping 3/4 "footage from 1985" says Johnston. "It was pretty well preserved, but using MII made all the difference when I was going down several generations." The entire budget including the re-edit tops \$51,000.00. The revisions alone involved over one hundred man hours.

Due to nationwide interest, PSMedia is considering syndicating the program to other states. Producer Mary Kraemer explains "It just makes sense to exercise our copyright. We strongly believe there are unauthorized versions of our original program out there. With all the interest in the old video, everyone's going to be really excited about the new one, and I think we should tap into that market."

The program is being shown to focus groups, and the production company expects it to be in service sometime early next year. PSMedia is located in Tumwater Washington, (206)786-1686.

Indiana Video Aired on Television in Finland

Scenes of Indiana were aired on Finnish television last month, thanks to a video recently produced by Indianapolis-based Video Management Systems.

The video includes views of the Hoosier National Forest, as well as footage in and near Jasper, including shots of the downtown, a sawmill operation and the Kimball International Plant and showroom.

Dan Hall, president of VMS, shot the video which will be assimilated into a news-magazine television show in Helsinki. The video, shot on MII, was transferred at Master Images Video in Northbrook, IL., to BetaCam SP Pal for use in Finland and produced at Video Management Systems in Indianapolis.

Working with Hall was Jarmo Hyytiainen, a journalist with Oy Yleisradio AB, the Finnish broadcasting company in Helsinki. Hyytiainen was in the U.S. to attend the International Convention of Agricultural Journalists and to participate in the making of the video. For more info call (317)639-6163 ask for (John Sherman).

Technical Excellence in Video Department Supports Creative Goals at Savannah College of Art and Design

Secaucus, N.J. November, 1992 -- The Savannah (Georgia) College of Art and Design, the nation's largest non-profit private art school, is converting its video facilities from 3/4 inch SP to Panasonic Broadcast & Television Systems Company's MII format.

"We wanted to move into component, and MII seemed to give us the most bang for the buck," reports Professor John Drop, chairman of the video department. "The board of trustees and the administration have really supported the video department. They want us to be the best-equipped school in the country."

The college's undergraduate and graduate video program has a strong career emphasis on professional production and post-production practices. "Video is a field that continues to explode," says Professor Drop. "Video is used in education, government, medicine, music, art, documentary, interactive laserdisc, and commercials and industrial marketing: these are all possible career paths. Broadcast and cable have an infinite need for content. There were three new cable channels in the Savannah area last year."

To meet the industry's increasing need for video professionals, the college's video program features training in production practices: pre-production, lighting, sound design, directing, multi-camera production, computer animation and post-production. The program also offers special seminars in digital audio workstations, Betacam, EFP, dolly and interactive laserdisc.

"I understand we're the only college in the country with five full MII on-line suites, all with slow-motion, CMX-clone editors, and Ramsa mixing boards," says Professor Drop. He believes the college is the largest Panasonic-equipped facility between Miami and Washington, D.C. It offers 30 MII studio VTRs (a combination of AU-62s, AU-63s and AU65s), as well as eight WV-F250H 3-CCD color video cameras docked to AU-410 MII recorders for field production and a host of color monitors purchased from Charleston, South Carolina's W.H. Platts Company. In addition to its full-blown on-line capabilities, the college has eight cuts-only edit rooms, Steadicam EFP, a complete Super Panther production system, a Pro Tools/ Pro Store digital audio workstation, an 8-track MIDI studio, Panasonic DAT and seven NewTek Video Toasters which render to Panasonic AU-65 studio VTRs used as single-frame recorders. Currently under construction and slated for a spring 1993 opening is a new studio and audio complex located in a riverside warehouse which once served as Savannah's first power station. It will feature a 40x80-foot sound stage, tow smaller studios, a full 45x30 bluescreen chromakey stage with hard cyc and motion control, complete dressing rooms and green rooms as

well as an audio recording studio, audio-for-video mixdown suite with Foely and ADR, and smaller recording areas for individual digital audio workstations.

The new facility will also house a gallery with video wall and library, four traditional classrooms and plans for 25 individual edit rooms, and two image processing labs. When complete, the facility will consolidate all of the video program's offerings under one roof.

"We're committed to high-end equipment," emphasizes Professor Drop. "We've put in more orders for the new building. We'll be adding one edit suite per year, and plan on having all an digital Panasonic edit suite in either D-3 or half-inch digital component. Our graduates should be able into walk into any production situation and be confident about what's going on." Graduates of the video program are working at CNN in Atlanta, Universal Studios in Orlando and at a variety of Hollywood post houses. Prior to using Panasonic's MII equipment, many students had not seen component video, the Professor notes. "They're amazed at the difference in quality. We show them one monitor running 3/4 inch SP and one monitor running MII and they can see the difference."

Upon completion, the college's new studios will be available to outside clients. "We hope to foster contacts and bring in revenue," says Professor Drop. The college already operates a commercial production arm, Video Works, for local spot projects.

"We've always had some cable access programs every year," he adds. "Now we're talking about fiber-optically linking the school's departments, which are all located in historic buildings downtown. Then we could do a regular daily information show or weekly or monthly cable programs."

The college is also anticipating the 1996 Olympic Summer Games in Atlanta during which Savannah will host the yachting event.

Panasonic Unveils AG-455U Versatile S-VHS Camcorder

Secaucus, NJ November 1992 -- Panasonic Broadcast & Television Systems Company has introduced the AG-455U two-hour S-VHS camcorder. With a variety of advanced recording and playback functions, as well as versatile special effects, the new camcorder is ideally suited for such demanding applications as desktop video and post-production.

The AG-455Us amorphous heads maintain an excellent S/N ration of more than 43dB. With sound quality matching its picture performance, the unit is equipped with two Hi-Fi and one Linear audio channels and stereo zoom microphone with three different settings. The camcorder features a 12X power zoom lens, and built-in VITC (Vertical Interval Time Code) generator. The unit features a 1/3 inch 360,000 pixel CCD that offers high performance in light levels as low as one lux.

Special digital effects include a digital zoom (24X or 100X), gain-up, strobe, still, tracer, wipe and mix. A 5-

pin connector on the AG-455 allows it to serve as a source machine.

Additional features of the AG-455U include built-in monitoring speaker, full range auto focus, electronic shutter (1/50 - 1/8000 sec.), synchro editing, interval/self-timer recording, time/date generator, rotary erase head, 2/3-inch viewfinder, manual white balance system, manual iris control, audio/video inset editing and audio dubbing capability. The camcorder weighs about six pounds.

The AG-455U will be available in January with a suggested list price of \$ 2,300.00.

EnHanced MII VTRs for Video Production Network are Easy Lesson at Kirkwood Community College

Secaucus, NJ November, 1992 -- When the Telecommunications Division of Kirkwood Community College in Cedar Rapids, Iowa renovated its facilities and decided to replace its aging 3/4 inch equipment, it selected Panasonic Broadcast & Television Systems Company's MII as the format of choice for its video production department.

A distance-learning pioneer for more than a decade, Kirkwood Community College serves a seven-county area in east Central Iowa., covering 4,300 square miles with a population of 350,000 people. "Much of what we produce for our own use we also market to other colleges. We knew we had to change formats and upgrade," says Dean of Telecommunications Dr. Rich Gross. "We investigated high-end production equipment and formats and invited proposals. For the money we had available, Panasonic's MII product line was exactly what we were looking for."

Joe Taylor, manager/media services, agreed that MII offered "more bang for the buck. We had a fixed budget. When it came down to Beta SP vs. MII, it was a matter of configuring one edit suite vs. two edit suites. MII's equipment specs were equal to, or in some cases exceeded Beta SP."

Taylor says, "There's a real overlap and marriage between production, distance learning and satellite uplinking," at Kirkwood Community College. "We're a video-oriented and wired campus. We can produce out of many facilities, feeding into the master control area and then out to our seven county learning centers, over the cable network or to our satellite uplink. More than 90 hours of credit classes are offered to about 1,500 students in the seven-county area via Telelink, the college's interactive microwave network. Kirkwood's educational cable channel can be seen in over 64,00 homes. Satellite video services deliver national and international programming and other services to many on-campus departments and organizations as well as local and regional businesses and groups.

In addition to its MII purchases, the production department also bought a complement of Panasonic S-VHS gear. "We looked strongly at Panasonic for across-the-board purchasing so there would be no mismatch of the systems," states Taylor. "We looked at S-VHS and Hi8 for field acquisition and were satisfied

with S-VHS. Its ability to record standard VHS in the field was an attractive feature. If you're shooting something that's not going to involve post-production, you can give the tape directly to the client or instructor for immediate use."

The production department uses a trio of Panasonic WV-F700 3-CCD digital processing color video cameras. One is permanently installed in the studio; the other two use remote-control units for studio operation and are docked to AG-7450 S-VHS Hi-Fi VCRs for field work. The in-studio recorder is Panasonic's AG-7750 S-VHS VCR.

"We were extremely impressed with the WV-F700 camera," says Dr. Gross. "It was important from my perspective to eventually look at an all-digital record format for the future."

"The cameras have a ton of functions we haven't had time to explore yet," adds Taylor. "their low-lighting capabilities are really good for 'quick-and-dirty' field work or shooting in classrooms where there's not much auxiliary lighting."

The 30x30 foot studio hosts a full range of projects, from traditional instructional support to training programs for outside clients to live video satellite teleconferences. The studio boasts a dedicated control room and an Amiga computer workstation with a NewTek Video Toaster.

Two A/B roll edit suites feature a pair of AG-7650 S-VHS video cassette players, an Amiga-based AmiLink editing system and Video Toasters. One suite also features an AU-63H MII studio player with Auto Tracking. The record deck is an AU-65H MII studio recorder/editor. Both are part of Panasonic's EnHanced MII Series.

"We had originally ordered regular MII decks but went to the EnHanced line because time code reader/generator was standard," notes Taylor. "That offset any price differential. We also like the AU-65H's picture-in-picture feature that lets you get by without a monitor, although we had already specified preview and program monitors." Each source deck has a Panasonic BT-S901Y high-grade 9-inch diagonal color video monitor; one edit suite is equipped with BT-H1360Y 13-inch diagonal, S-VHS compatible color preview and program monitors.

Telecommunications master control houses duplication services with five Panasonic AG-7800s. All of the production department's facilities are professionally staffed, including two producer/directors, a satellite coordinator, an operations coordinator, and an engineering, design and maintenance staff.

Panasonic Debuts Full-Feature VHS Camcorder with Wide Range of Digital Effects

Secaucus, NJ November, 1992 -- Panasonic Broadcast & Television Systems Company has introduced the AG-195U two-hour VHS camcorder, a unit stocked with advanced features for the varying needs of professional, corporate and institutional applications.

The AG-195U incorporates ultra low-light shooting capability, variable high-speed electronic shutter and audio/video fade-in/out in a lightweight body. The camcorder features a two-speed 8X power zoom lens with 100X and 12X zooming. The AG-195U offers a wide range of special digital effects, including digital gain-up, mix strobe, still, tracer and wipe. The AG-195U provides seven different high-speed shutter settings between 1/120-sec. and 1/8000-sec. The camcorder's advanced digital technology makes shooting easy under exacting lighting conditions, even light levels as low as one lux. The unit's full-range auto-focus systems permits clear recording of moving objects, and focuses automatically even in extreme close-ups. The audio/video fade-in and fade-out function allows smooth fades of both picture and sound with just a touch of a button. Additional features include an adjustable electronic viewfinder for left or right eye use, camera search and rec review, interval/self-timer recording, 10 watt auto light, 5-pin edit and synchro edit terminals, digital auto white balance and auto/manual iris. The camcorder weighs 5.7 pounds, and is scheduled for January delivery. The AG-195U has a suggested list price of \$ 1,425.00.

MII Job Shop

A forum provided to the membership to publicize both employment opportunities and talent availability for MII expertise. We will publish your help wanted or position wanted ad, (anonymity protected if requested). Please send all employment opportunities, resume's, adcopy, etc. to the association. Our current offerings are:

Help Wanted

Experienced MII Editor, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D Capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202B

Send resumes and sample tapes to the Association, please state which position you are interested in.

All responses will be kept in strictest confidence.

Maintenance Software Available

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals.

Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Just call the us at (800)966-1030. Be sure to let us know what size disk you need-- 3.5 or 5.25, and we'll send a disk to you. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, phone (416)238-2269, he'll be able to provide the disk to you.

Video Script Writing With Word Perfect

Writing scripts in two columns can be a problem. But if you have WordPerfect 5.0 or 5.1, the problem is already solved. With this DOS program, you can write video scripts almost as easily as letters. You just need to know how.

Enter *Writing Video Scripts With WordPerfect*. This informative book tells you everything you need to know to write two- column scripts easily. For more information contact Petrel Publishing, 1-800-377-3134.

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User. The Association needs to know about it. We are compiling a listing of MII Duplicators that we'll run regularly in the newsletter. Please contact the Association to be included in the listing.

Currently our list includes:

Action Video Productions, Greenville, SC (803)297-8865

American Production Services, Seattle, WA (206)282-1776

Advanced Audio Video, Denver, CO 800-668-0406

American Magnetic Media, Denver, CO 800-USA-TAPE

AME, N.Hollywood, CA 800-336-3827
Avon Productions, South Plainfield, NJ
(908)756-0643
Cassette Dub Inc., Northvale, NJ (201) 767-7077
CenterCom, Inc.:
Milwaukee, WI (414)353-2001
Lincolnwood, IL (708)675-1411
Tampa, FL (813)886-8266
Commonwealth Films, Richmond, VA (804)649-8611
Copymaster Video, Villa Park, IL (708)279-1276
Cinequipt, St Paul, MN (612)646-1780
Curtis Inc. Charlotte, NC (800)733-2878
Curtis Inc. Cincinnati, OH
45202 (800)733-2878
DECI, Dallas, TX 800-880-9400
Elite Video Production, Brooklyn, NY (718) 627-0499
HAVE, Inc., Hudson, NY (518)828-2000
Global Vision, Reisterstown, MD (301)356-6715
Industrial Audio Video, Houston, TX (713)535-2375
Industrial Communications, Birmingham, AL
(205)942-0132
Juntunen Video, Minneapolis, MN (612) 341-3348,
Mike Vinup
MagneTech, Ft. Lauderdale Fl. 800-683-DUPE
Master Images Video Duplication, Inc. Northbrook, IL
(708)564-0470
Media Concepts, St. Petersburg, FL (813) 321-2122,
800-330-3873
Multi-Magnetics, Denver, CO (303)825-7768
Park Avenue Productions, Richmond, VA (804)346-
3232
Preston Trucking, Preston, MD (410)673-2930
Pro Line Video, Austin, TX (512)837-2000 x30
Quinn Productions, Winston-Salem, NC (919)768-
2746
Televent Video Services, Oak Park, IL
(708)383-5588
Vaughn Communications:
Minneapolis, MN (800)323-0281,
Creve Coeur, MO (314) 576-6804,
Phoenix, AZ (800)228-7609,
Milwaukee, WI (414)276-6511,
Tampa, FL (800)252-7564,
New York, NY (212)447-1038,
Portland, OR (800)772-2251,
Atlanta, GA (800)966-0859,
Irvine, CA (800)228-7609
Video Duplication, Atlanta, GA 800-235-9732
Video Duplication Services, Columbus, OH (800)289-
4301
Videoland, Lacey, WA (206) 491-1332
Video Proofs, Rohnert Park, CA
(707)586-0383
Video Replay, Chicago, IL (312)467-0425
Video Transfer, Rockville, MD (301)881-0270
Vidicomp Distributors, Houston, TX (713) 694-6400
Wilderness Productions, S. Lake Tahoe, CA (800)874-
7488 in CA (916)577-3008
WGVU/WGVK-TV, Grand Rapids MI (616-771-6666,
TDD 1-800-748-0488
WJZY-TV Charlotte, NC (704)398-0046
WPSD-TV Paducah, KY, Bob Fesmire, (502) 442-8214
Broadcast Video Products, Jack Miller, 480 Main
St Armonk, NY
(914)273-6649

Canadian Duplicators:
Agincourt Productions, Richmond Hill, Ontario (416)
886-8273

General Audio Visual, Mississauga, Ontario (416)676-
8211

If your company isn't listed here and should be, please
 call, the Association at (800)966-1030.

MII Rentals

If your facility rents out MII equipment, and you'd like
 others to know that fact, let us know. We need to
 know what MII equipment you rent out. Call
 (800)966-1030 or fax your information to us at
 (703)620-0451, to be added to the following list.

Currently our list includes:

AudioVisual Headquarters, Rancho Dominguez, CA
(310)885-4200
 Rent out 3-AU-65's, they have shipping cases.
Avon Productions, S. Plainfield, NJ (908)756-0643
Studio & Field MII, Cameras, etc.
Avonix, Brookfield, WI 800-222-6050 Full line of MII
available.
Cinequipt, St Paul, MN (612)646-1780 Full line of MII
available
Davis Audio Visual Inc, Denver, Colorado (303)455-
1122
ECI Video, Dallas, TX (800)880-9400 AU-63H, AU-
65H, WV F700 cam /AU-410 dockable.
Professional Desktop Video Systems, Glendale, CA
(800)862-7820 Camcorder WV-F700/AU 410
Pro Line Video, Austin, TX (512)837-2000 x30 Full
line MII
Video Management Systems, Indianapolis, IN
(317)639-6163 Sony M7 Cam., AU 500 Portable MII
Deck.
Vidicomp Distributors, Houston, TX (713) 694-6400
WGVU/WGVK-TV, Grand Rapids MI (616)771-6666,
TDD 800-748-0488. AU-650, AU-500, AU-400
Broadcast Video Products, Jack Miller, 480 Main
St Armonk, NY
(914)273-6649

Canadian Rentals
VidCom, Vancouver, B.C. (604)732-9711, WV-
F250/AU400 Camcorder, AU-63, AU-65, AU-550

Government Video Marketplace Information

If you are interested in gaining information and insight
 on the Federal A/V marketplace, you might be
 interested in subscribing to Delaney's Business
 Report. Delaney's Business Report provides an
 "insider" view on government A/V production,
 duplication and distribution buys, spotlights specific
 agencies, list current contract opportunities, identifies
 the buyers and offers expert procurement guidance to

help unlock and simplify the Government marketplace. Published by Arnold Wallace, 14 issues; \$370.00 per year.

For further information or to subscribe, please contact In Motion Magazine, (410)269-0605, fax (410)263-4615

Association Membership

If you are not currently a member of the MII Users Association of America and are interested in joining. Please fax or mail us the following information: company name, contact persons name, mailing address, phone and fax numbers (if available), if you do or do not have MII and which machines (make & model) you have.

We may be contacted at:

MII Users Association of America
c/o GMG International, Inc
1950 Roland Clarke Pl., STE 100
Reston, VA 22091

Or you may fax us at (703) 620-0451,
Toll free phone # (800)966-1030

Government Agency Solicitations

As promised in past, we are listing any current government video solicitations and information pertaining to solicitations listed here in the past. The following information came out of the "Commerce Business Daily" (CBD), which is where all Federal procurement offices are required to announce all proposed procurement actions over \$25,000.00. You can subscribe to the CBD or obtain it from your public library. To subscribe, contact the Superintendent of Documents, Government Printing Office, Washington, DC, Tel (202)783-3238 or fax (202)512-2233.

CBD 27 November 1992

Maryland State Highway Administration, Office of Traffic and Safety, 7491 Connelly Drive, Hanover, MD. 21076

Develop a National Public Awareness Campaign to Educate the Public About Road Safety With Trucks and Buses

SOL MC-92-24-003 Due 011593 POC Contact Dennis R. Atkins (410)

787-7697 The Maryland State Highway Administration in cooperation with the Federal Highway Administration plans to develop a national public awareness campaign to educate the motoring public on ways to share the road safety with trucks and buses. All responsible sources may submit a proposal which shall be considered by the MSHA. Copies of the solicitation may be obtained by calling Mr. Dennis Atkins.

National Park Service, Harpers Ferry Center, Harpers Ferry, West Virginia 25425

Production of Interpretive Video Program for Salem Maritime National Historic Site. Sol 1443-RP-1100-93-009. Due 011193. POC Kimberly A. Strite, Contract Specialist, (304)535-6486. The National Park Service, Harpers Ferry Center, is soliciting proposals for the production of a 15-20 minute interpretive video program about the Salem Maritime Era for the Central Wharf Visitor Center, Salem Maritime National Historic Site, Salem, Massachusetts, entitled, "To The Farthest Port of the Rich East." All shooting will take place in the Salem Maritime Area, Slaem, Massachusetts. Estimated completion date is October 5, 1993. All producers included on QVPL may request and respond to the Request for Proposals (RFP). Your QVPL # must accompany your request. All requests must be submitted in writing only, to Stacey Calhoun, procurement assistant. Envelope requesting RFP shall be marked as follows: Request for Proposal # 1443-RP-1100-93-009, Production of Interpretive Video Program for Salem Maritime Nat'l Historic Site. Availability of the solicitation is limited and will be furnished on a first come, first served basis until the supply is exhausted. This solicitation is totally set aside for a small business, SIC Code 7812, Size Standard \$14.5 million dollars average annual receipts for a bidders preceeding three (3) fiscal years. (328)

MII Users Day postponed indefinitely, final decision by Feb 10th.

Because of funding shortfalls caused by the greater than anticipated membership increase, we are indefinitely post-poning Users Day until February 10th when a decision will be made about cancelling the event or holding it in late February/early March. We regret we have to take this action and we are pursuing funding supplements from Panasonic to assist us in our efforts. Any questions regarding the latest news on this should be addressed to Russell at Users Headquarters at 1(800)966-1030. We apologize, and hope to have better news in the next February newsletter!

(The MII Users Association hopes that everyone had a good Christmas Holiday of Family, Friends, and Food....and a happy,happy, MII YEAR for '93.)

Have you checked your membership listing?

If your listing is incorrect, please contact Russ with changes etc. He will update your listing ASAP! Phone: (800) 966-1030, (703) 620-6000, fax (703) 620-0451 - New Numbers!

*Our NEW address is:
MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Pl., STE 100
Reston, VA 22091
Attn: Russ Brown*

*This is your newsletter, please feel free to contribute any MII related material of interest to the MII using public.
If you have any recent MII happenings, or if you'd like to tell us about your facility. Send us your press release, fill out one of our press release forms (it's ok to send us photos too! Just let us know if you want them back.) and we'll print it in the "MII Playback".*

Please mail or fax your information to the association. Fax (703) 620-0451

TECHNICAL TIP

New MII Alignment Tools and Fixtures

AVAILABLE

MODEL#	DESCRIPTION
VFK0356C	MII TOOL KIT
VFM7089EAG (large)	MII ALIGNMENT TAPE
VFM7088EAC (small)	MII ALIGNMENT TAPE
VFM7004EAG	12MHz RF SWEEP TAPE
VFJ7080EG (low cost)	ELECTRICAL SET UP TAPE
VFJ7981EG (low cost)	MECHANICAL SET UP TAPE
VFK0409	COMPONENT OUT CABLE
VFK0705	AU/410 TEST JIG
VFK0735	HEAD TIP PROTRUSION GAUGE
VFK0736	MOUNTING BASE FOR VFK0735

Please contact your dealer for more information

MII Users Association of America Membership Listing

Alabama	KTVW Bruce Sherman 3019 E Southern Ave Phoenix, AZ 85040 (602)243-3333 Have MII	Video Pro Productions T Hall PO Box 1694 Pine Bluff, AR 71613 No MII	Chiaverini Video Productions Doug Chiaverini 4030 N. Palm Ste 306 Fullerton, CA 92635 (714)526-3388 Have MII	Horizon Christian Fellowship Roger Vans PO Box 17480 San Diego, CA 92117 (619)277-4991	Miles Media Corp Richard Miles 4009 Union Ave Bakersfield, CA 93305 No MII
AUVID Productions Int'l Inc. Paul D. Kennamer, Sr. PO Box 1933 Huntsville, AL 35807 (205) 534-4666 Have MII	KVOA-TV Randall Meston 209 W. Elm St. Thomas Huckle Tucson, AZ 85705 (602) 792-2270 Have MII	California ADV Tech Chris Petiprin 8057 Crossbridge Rd Dublin, CA 94568 (415) 833-6031 Have MII	Clockwork Studios 7925 Auburn Blvd 10695 Treena Street Suite 106 San Diego, CA 92131 (619)578-8433	IVS, Inc. Ray Dunn Citrus Heights, CA 95610 (800)745-6601 Dealer	Miller Video Lee Miller 608 Wilson Ave Novato, CA 94947 (415)898-9998 Have MII
AUVID Productions Int'l Inc. Nancy Kabajain PO Box 1933 Huntsville, AL 35807 (205) 534-4666 Have MII	Studio Optix Christopher Hutson 103 W Alameria Phoenix, AZ 85003 (602) 254-4668 Have MII	AME-Bill Messersmith 1133 N. Hollywood Way Burbank, CA 91505 (818) 841-7440	Compact Video Group, Inc. John Donlon 2813 Alameda Ave Burbank, CA 91505 (818) 840-7000 Have MII	ITD Productions Herbert Kellner, Ph.D. 1561 Madrid Dr Vista, CA 92083 (619)598-8451 Have MII	Motion Blur Publishing David Duberman 915A Stanbaugh St. Redwood City, CA 94063 Have MII
DCH Regional Medical Center Larry Parker 809 University Blvd E. Tuscaloosa, AL 35401 (205)759-7332 Have MII	Troxell James Chalifoux 4830 S. 38 St. Phoenix, AZ 85040 (800) 352-7912 Dealer	AME Inc. Larry Cohen 5510 Cleon Ave. N.Hollywood, CA 91601 (800) 336-3827 Have MII	C. E. Heath Co Cathy Baker 4 Embarcadero Ctr, Suite 2050 San Francisco, CA 94111 (415)956-5834 Have MII	Jet Propulsion Lab Cory Borst 4800 Oak Grove Dr. Pasadena, CA 91109 (818)354-6170 Have MII	NBC Jim Smith 3000 W. Alameda Ave Rm 4359 Burbank, CA 91523 (818) 840-4281 Have MII
First Frame Video Services David Black 2440 Wineridge Dr. Birmingham, AL 35244 (205) 988-3267 Have MII	Vaughn Duplication Services Jim Lawson 3802 East University Drive, Suite 2 Phoenix, AZ 85034 (800)228-7609 Have MII	AME Inc. Chip Viering 5510 Cleon Ave. N.Hollywood, CA 91601 (800) 336-3827 Have MII	Don Brown Productions Don Brown 1429 W. Collins Ave. Orange, CA 92667 (714) 771-9711 Have MII	KATZ Inc. Rich Borowy PO Box 2608 San Fernando, CA 91393 (818) 895-8921 No MII	NBC Mr. Bill Johnston 3000 W. Alameda Ave Burbank, CA 91523 Have MII
Flint Hill Productions Charles & Mary Golden 255 S. Charlston CT Montgomery, AL 36117 (205)277-7760 Have MII	Video Technical Services Chip Harold 925 West Baseline Rd Tempe, AZ 85283 (602)831-2760 Dealer	Assoc. Elec. Gene Husting 3585 Cadillac Ave Costa Mesa, CA 92626 (714) 850 9342 Have MII	DNF Industries Eve Norell 1032 North Sweetzer Ave Suite 212 W. Hollywood, CA 90069 (213) 650-5256 No MII	KCRA Marty Main 3 Television Cir Sacramento, CA 95814-0794 (916) 325-3255 Have MII	NBC Sports Jack Simmons 3000 W. Alameda Ave Rm 4359 Burbank, CA 91523 (818) 840-4290 Have MII
Industrial Communications Inc Mike Cornelius PO Box 190201 Birmingham, AL 35219 Have MII	Arkansas 5 Star Video Randy McFarland 1112 Garrison Ave Ft Smith, AR 72901 (501) 783-7751 Have MII	AudioLab Electronics Ron Stefan 5831 Rosebud Ln Bldg C Sacramento, CA 95841 Manufacturer	DSO Productions Robert Orban 2413 Lincoln Ave Belmont, CA 94002 Have MII	King Video Cable Alex Slaten Advertising Production Dept. 22620 Market Street Santa Clarita, CA 91322 (805)259-7646 Have MII	Nelson Media Group Bill Nelson 951A Valhalla Bakersfield, CA 93309 (805)833-8313 Have MII
Industrial Communications Inc. Britton Neal 232 Oxnore Cir Birmingham, AL 35209 Have MII	Arkansas Farm Bureau Keith Garrison PO Box 31 Little Rock, AR 72203-31 (501)228-1488 No MII	Audio Visual Headquarters Richard Farnham 2300 Gladwick Rancho Dominguez, CA 90220 (310)885-4200 Supplier	EIG Video Bud Turner PO Box 960 Lucerne Valley, CA 92356 No MII	Kolb Entertainment Kenneth Kolb 14380 Foothill Blvd #26 Sylmar, CA 91342 (818) 362-6753 No MII	North American Television Jim Ren Huang 10355 E. Rush St El Monte, CA 91733 No MII
Alaska KTOO-TV CCBI Jack McKain 224 Fourth st Juneau, AL 99801 (907)586-1670 Have MII	KHOG Marvin Macedo PO Box 1029 Fayetteville, AR 72701 (501) 521-1010 Have MII	Bay Cable Advertising Jim McCuin 20902 Cabot Blvd Hayward, CA 94545 (510)732-7320 Have MII	First Light Video Publishing Andy Romanoff 8536 Venice Blvd Los Angeles, CA 90034 (310) 558-7880 No MII	KRBK-TV Annette Wegesend 500 Media Pl. Sacramento, CA 95815 (916) 929-0300 Have MII	Gene Zimmerman Jr Odetics Broadcast 1515 S Manchester Ave Anaheim, CA 92802-2907 (800)243-2001 Manuf.
Arizona COVID Imre A. Csaszar 1725 W. 17th St. Tempe, AZ 85251 No MII	KTHV Chuck Weaver 720 Izard St Little Rock, AR 72209 Have MII	BCS Wendy Sahyoun 4525 Valerio St. Burbank, CA 91505 (818) 845-7000 Supplier	Grace Video Maynard Dennis Grimm 34476 Colville Pl Freemont, CA 94555 (510) 794-8365 Have MII	KUSI Richard Large 4575 View Ridge Ave San Diego, CA 92123 (619) 571-5151 Have MII	Paltex International Jim Owen 2752 Walnut Ave Tustin, CA 92680 (714) 669-8322 Manuf.
Del Sol Productions Ruben Ruiz 19 W. Ventura Tucson, AZ 85705 (602) 622-1515 Have MII	Sigma Broadcasting Don Vest PO Box 4150 Ft Smith, AR 72914 (501) 783-4040 Have MII	Cal Poly San Luis Obispo Peter Woodworth Audio Visual Services Dept. San Luis Obispo, CA 93407 (805)756-7197 Have MII	Grass Valley Group Don Davis P.O. Box 1114, Mail Stop N3-2H Grass Valley, CA 95945 (916) 478-3097 Manuf.	Ace Kutsuna 533 21st Pl Santa Monica, CA 90402 Have MII	Philips interact media-POV Entertainment David White 325 E Hillcrest ste 250 Thousands Oaks, Ca 91362 (805)371-1300 Have MII
		Capitol Productions Steven Schiavone 9773 Beachwood Dr. Orangevale, CA 95662 No MII		LifeEnrich Robert Reese 10055 Wolf Rd, STE B14 Grass Valley, CA 95949 (916)268-0882	

Precious Memories Video Chuck Hashim 320 East 18th St. Bakersfield, CA 93305 (805) 324-8947 No MII	UCB/HIS Broadcasting NE Peterson 8990 Gaddini Rd Winters, CA 95694 No MII	Davis Audio-Visual, Inc. Richard Davis 1801 Federal Blvd Denver, CO 80204 (303) 455-1122 Dealer	Multi-Magnetics, Inc. John Simon 10336 S. Dransfeldt Rd. Unit 6 Parker, CO 80134 (800) 732-7768 Have MII	WTTX-TV Charles Allen 414 Meadow St Waterbury, CT 06702 (203) 575-2020 Have MII	House Recording Studios Rick VanWinkle B310 Rayburn Building Washington, DC 20515 (202) 225-3941 Have MII
Professional Desktop Video Systems Dave Love 6922 San Fernando Rd Glendale, CA 91201 (800) 862-7820 Have MII/Supplier	UCLA-Behavioral Sciences Media Lab NPI Gary Lord 760 Westwood Plaza Los Angeles, CA 90024 (213) 825-0448 Have MII	Davis Audio-Visual, Inc. Howard Goldbaum 2100 Clay St. Denver, CO 80211 Dealer	Optical Audio Productions Mike Koury P.O. Box 2243 Fort Collins, CO 80522 (303) 484-5535 Have MII	WTTX-TV George Parson 37 Peach Orchard Rd Prospect, CT 06712 (203) 758-3905 Have MII	Mediasource, Inc. Bill Parks 2121 Wisconsin Ave., N.W. Suite 64 Washington, DC 20007 (202) 298-8100 Supplier
Recatec Inc LH Lee 1290 Lawrence Station Rd Sunnyvale, CA 94089 No MII	United Media Leslie Ricci 4771 E. Hunter Anaheim, CA 92807 No MII	Davis Audio-Visual, Inc. Peter Blaney 19 West La Vages Colorado Springs, CO 80903 Dealer	VU Videos Eric Wheeler 1420 Blake Street Denver, CO 80202 (800) 637-4336 Supplier	WTTX-TV Ron Barnes 37 Peach Orchard Rd Prospect, CT 06712 (203) 758-3905 Have MII	Minority Training Center Richard Ray 1407 K Street, NW Washington, DC 20005 (202) 371-1444 No MII
R.T. Fomey & Associates 28 Southbrook, STE 4 Irvine, CA 92714 (714) 551-9062 Have MII	Unitel Video Mark Miller 3330 Cahuenga Blvd, West Los Angeles, CA 90068 (213) 878-5800 Have MII	Group Publishing David Priest PO Box 481 Loveland, CO 80539 (303) 669-3836x267	Windstar Studios Mike Wemple 525 Communications Cir. Colorado Springs, CO 80905 (719) 635-0422 Have MII	Delaware Fotovideo Associates, Inc. Rick Greenberg Rt 26 PO Box 402 Oceanview, DE 19970 (302) 537-1447 Have MII	National Credit Union Administration Bob Parks 1776 G St. N.W. Washington, DC 20456 Have MII
Spot Productions Frank Vanella 5343 Birch Grove Dr. San Jose, CA 95123 (408) 224-1500 Have MII	Vaughn Duplication Services Paul Taylor 2465 Campus Dr., Ste M Irvine, CA 92715 (714) 252-0190 Have MII	Tom Houston 3321 Apple Ave Loveland, CO 80538 (303) 667-2001 Have MII	Connecticut Angelsea Productions Tiffany Eddy 55 Russ St. Hartford, CT 06106 (203) 241-8111 Have MII	District of Columbia Anacostia H.S. Fred Atarod, RM 228 16th & R St., SE Washington, DC 20020 No MII	Organization of American States TV Unit Gabriel Gross 17th & Constitution Avenues Washington, DC 20006 (202) 458-3985 No MII
Studio Spectrum Ken Buckowski 1056 N. Lake St. Burbank, CA 91502 (818) 843-1610 Dealer	Video Proofs George Barich 560 Martin Ave Studio D Rohnert Park, CA 94928 (707) 586-0383 Have MII	KCNC-TV David Layne 1044 Lincoln St Denver, CO 80203 (303) 830-6426 Have MII	Anton Bauer Bruce Malam 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.	C-SPAN Brian Lockman 444 North Capitol Street Suite 412 Washington, DC 20001 (202) 737-3220 Have MII	The Media Group Andrea Stelter 1118 22nd St., NW Washington, DC 20037 (202) 833-4461 No MII
Tele-Video Production Services Jon Solander 600 Grand Ave Suite 401 Oakland, CA 94610 (510) 893-0555 Have MII	Wilderness Production Mike Conway PO Box 10260 S. Lake Tahoe, CA 96158 (916) 577-3008 Have MII	KCNC-TV Larry Ries 1044 Lincoln St Denver, CO 80203 (303) 830-6341 Have MII	Anton Bauer Michael Malcy 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.	C-SPAN Dave Roycraft 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 626-7991 Have MII	WRC-TV Ron Thorpe 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4012 Have MII
Tentel Kirk McConnell 4475 Golden Foothills Pkwy El Dorado Hills, CA 95630 (800) 538-6894 Manuf.	Your Video Productions Jeri Ann Severson 2183 Fairview Rd, Ste. 104 Costa Mesa, CA 92627 (714) 645-9687 Have MII	KCNC-TV Don Sturgesleski 1044 Lincoln St Denver, CO 80203 (303) 830-6313 Have MII	Cinemat Tim Schult 127 Main St. N. Woodbury, CT 06798 (203) 263-0006 Have MII	C-SPAN Tim Dombro 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII	WRC-TV Harris Sullivan 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4133 Have MII
The Video Production Co. of America Walter Knox 4750 Topeka Dr. Tarzana, CA 91356 (818) 343-4896 Have MII	Colorado Advanced Audio Video Philip Young 7700 E. Illiff, Suite H Denver, CO 80231 (800) 368-0406 Have MII	KOAA-TV Ken Renfrow PO Box 195 Pueblo, CO 81002 (719) 544-5781 Have MII	Insight Tom Carroll 288 Fillow St Norwalk, CT 06850 (203) 853-1115	C-SPAN Bill Conover 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII	WRC-TV Ron Thorpe 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4012 Have MII
Toaster Marmalade Mark Stross 4842 Via Colina Los Angeles, CA 90042 (213) 259-9033 Have MII	Advanced Audio Video A.J. Delizza 7700 E. Illiff, Suite H Denver, CO 80231 (800) 368-0406 Have MII	Martin Marrietta Jim Pirtle Falcon AFB Colorado Springs, CO 80912 (719) 380-2552 Have MII	Key Logo Steven Gibson 8F Weavers Hill Greenwich, CT 06831 (203) 531-8814 No MII	C-SPAN Tim Masters 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII	Florida AAACHEN Productions George Phelps 11261 S.W. 177th St. Miami, FL 33157 (305) 255-9563 Have MII
Tripp Communications Sales 1717 Solano Way #24 Concord, CA 94520 (510) 686-1801 No MII	American Magnetic Media Steve Helmick 5580 Havana Unit 6A Denver, CO 80239 (800) USA-TAPE Have MII	Media Productions Specialist Dave Sacher FRCC Media Center 3645 W. 112th Ave Westminster, CO 80030- 2199 (303) 466-8811 X494 NO MII	Quinnipiac College Bruce Carpenter Mt Carmec Ave Hamden, CT 06518 No MII	Department of Veteran Affairs George Brown Communications 810 Vermont Ave, NW Washington, DC 20420 No MII	Airtime Design Brooks Reid 6490 SW 113th Miami, FL 33156 (305) 666-0925 Have MII
Truckee River Studios Larry Beldon 1680 Diablo Vista Rd Alamo, CA 94507 (510) 943-7192 Have MII	American TV & Communications David Franklin 160 Inverness Dr. W. Englewood, CO 80112 (303) 799-1200 Have MII	TRV Fastcam Sports TV Production Bruce Edwards PO Box 52 West Mystic, CT 06388 (203) 572-8220 Have MII			ARCO Inc. Mark Castellani 2226 8th St Sarasota, FL 34237 (813) 365-0900

ASCA Dan Block 2860 Armadillo Tr Titusville, FL 32780 (407) 269-1303 Have MII	Florida Video Systems Chuck Bachus PO Box 130202 Ft Lauderdale, FL 33313 (305) 688-6618 Dealer	Medfo, Inc. Dennis McDougall 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII	Video Techniques, Inc. Robert Lorentzen PO Box 9649 Bradenton, FL 34206-9649 (813) 746-4949 Have MII	Media Magic Bill Batchelor 3952 Casey Glen Ct Duluth, GA 30136 (404) 418-0984 Have MII	Videotography Inc Damon Smith PO Box 8263 Savannah, GA 31412 No MII
Audio Visual Inovations Ron Lyman 6313 Benjamin Rd. Tampa, FL 33634 Dealer	Full Sail Jim Michael 3300 University Blvd Winter Park, FL 32792 (407) 679-0100 Have MII	Media Concepts Bob Skidmore 559 49th Street South St. Petersburg, FL 33707 (813) 321-2122 Dealer	Vue-Com Inc. Marshall Ham 1126 S Division Ave Orlando, FL 32805 (407) 423-7869 Dealer	Motion Visuals Pat Cooksey PO Box 43371 Atlanta, GA 30336 (404) 696-2709 Have MII	Zan Productions Roseann Bush 1390 E Rock Springs 4 Atlanta, GA 30306 (404) 872-0719 Have MII
Bassin Distributing Jim Dichito 15959 NW 15th Ave Miami, FL 33169 (800) 329-7664 Supplier	Gendra Broadcasting Corp Michael Luisi 2800 Biscayne Blvd, STE 700 Miami, FL 33137 Have MII	Multi Image Group Jim Ballentine 1080 Holland Drive Boca Raton, FL 33487 (800) 523-2682 Supplier	WDZL Bob Castillo 2055 Lee St. Hollywood, FL 33020 (305) 925-3939 Have MII	National Video Exposure Clyde Land 5100 Kerry Dr. Atlanta, GA 30331 (404) 344-1551 Have MII	Hawaii Hot Shot Productions Jim Abell PO Box 1297 Kapan, HI 96746 No MII
Blue Mango Productions Ed Reinhardt 1513 Wiley St Hollywood, FL 33020 (305) 921-0079 Have MII	JJ Farris Enterprises, Inc. Joe Farris 6240 NW 173rd St #1027 Miami, FL 33015 (305) 825-3908 No MII	Sakolsky Productions Kerry Sakolsky 700 Biltmore Way, Suite 1202 Coral Gables, FL 33134 (305) 441-1935 Have MII	WFLA Mike Healy 905 E Jackson St Tampa, FL 33614 (813) 228-8888 Have MII	Northwest Airlines, Inc. Bob Sharrett 1000 Inner Loop Road Atlanta, GA 30337-6072 (404) 530-6955 Have MII	KIT Video Pro Bill George 1095 Kalapaki Honolulu, HI 96825 (808) 395-1244 No MII
Harry Breitmeyer 1365 McMullen Booth Clearwater, FL 34619 (813) 726-2024 Have MII	Lakeland Regional Medical Center Education Dept. Ryan Lee 1324 Lakeland Hills Blvd. Lakeland, FL 33805 (813) 687-1127 Have MII	Sifford Video Lawson Turk 2815 Evans St Hollywood, FL 33020 (800) 727-2679 No MII	WFTS Luis Romero 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	Printpack, Inc. John Clower 4335 Wendell Dr. Atlanta, GA 30336 (404) 691-2538 x445 Have MII	Video Concepts Bob Ramacher 535 Lipoa Pkwy Kihei, Maui, HI 96753 (808) 879-1329 Have MII
CBF Media Centre Bob Bernhardt 3400 Raleigh St Hollywood, FL 33021 Have MII	Lockheed Space Operations Ed Mikulas MS LSO 110 Kennedy Space Center, FL 32899 (407) 867-2280 Have MII	Uptown Productions AJ Machada 14413 SW 46 Ter Miami, FL 33175 No MII	WFTS Jean Varn 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	Savannah College of Art & Design Ralph Gnann 235 Haversham St. Savannah, GA 31402 (912) 238-2407 Have MII	Video Concepts Kevin Harrington 535 Lipoa Pkwy Kihei, Maui, HI 96753 (808) 879-1329 Have MII
Centercom Inc. Keith Lamp 4710 Eisenhower Blvd, Ste C4 Tampa, FL 33634 (813) 886-8266 Have MII	Lockheed Space Operations Robert Simmer MS LSO 115 Kennedy Space Center, FL 32899 (407) 867-2280 Have MII	U.S. Air Force Wright Laboratory WL/MNGI Don Snyder Eglin AFB, FL 32542 (904) 882-9911 No MII	WPTV Edward J. Roos P.O. Box 510 Palm Beach, FL 33480 (407) 655-5455 Have MII	Strickland Video & Film Support John Strickland 2972 Chipmonk Trail Marietta, GA 30067 (404) 988-0803 Have MII	Video Lab Norm Nichols 641 Keeaumoku, Ste. 5 Honolulu, HI 96814 (808) 947-5227 Have MII
Composite Video Service Bill Costello 11100 66th St.N. Suite 27 Largo, FL 34643 (813) 546-6407 Have MII	Magic Motion Film & Video Ron Shaw PO Box 533071 Orlando, FL 32853 (407) 643-1429	Valencia College Jim Barber Film Technology Program, Mail Stop 3-2 701 N. Econlockhatchee Trail Orlando, FL 32825 (407) 299-5000 x2415 Have MII	Georgia Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404) 978-1299	TVF Productions John Salter 1612 N. Oak St. Valdosta, GA 31602 (912) 244-9597 No MII	Idaho KTRV Brian Royster 679 6th St Nampa, ID 83651 (208) 466-1200 Have MII
Computer Power, Inc. Glenn Caton 661 Riverside Ave Jacksonville, FL 32204 (904) 359-5135 Have MII	MagneTech Michael Pardo 3941 SW 47th Ave. Ft Lauderdale, FL 33314 1-800-683-DUPE (305) 791-6711 Have MII	Vaughn Duplication Services Ric Everett 5414 Beaumont Center Dr., Ste 202 Tampa, FL 33634 (813) 887-3141 Have MII	Atlanta Video Production Center Joseph Gora 1570 Northside Dr. NW 240 Atlanta, GA 30318 (404) 355-3398 Have MII	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404) 728-9025 Have MII	United Artists Cable Neil Smith PO Box 44 Boise, ID 83744 (208) 375-2727 Have MII
Channel 20 Scott Monaghan 215 N. Olive Ave, Suite 100 West Palm Beach, FL 33402 (407) 355-4239 Have MII	Mayo Clinic Asa Floyd 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2672 Have MII	Videocam Export Co. Juan Carlos Carrillo 7305 NW 36th Street Miami, FL 33166 (305) 592-2034 Have MII	IBM Judy Sapp 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 (404) 835-3492 Have MII	Video Copy Services Rick Stevens 1699 Tullie Circle Ste 117 Atlanta, GA 30329 (800) 553-3616 (404) 321-6933 Have MII	Illinois 3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 942-3961 Manuf.
Continental Cablevision Alan Tomasetti 141 N.W. 16th St Pompano Beach, FL 33060 (305) 946-7011 Have MII	Mayo Clinic Bill Wimsatt 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2008 Have MII	Video Factory Jeff Hooper 1126 S. Division Ave Orlando, FL 32805 (407) 246-6316 Have MII	Lewis Broadcasting Co. Wallace Tidwell PO Box 61268 Savannah, GA 31420 (912) 925-0022 No MII	Video Duplication Skip Lewis 3095 Presidential Dr. Ste F Atlanta, GA 30340 (800) 235-9732 Have MII	Bible Students Publications George Tabac 900 Brentwood Bensenville, IL 60106 (708) 595-0984 Have MII
Encore Steve Mashburn 1252 E. Hillsborough Ave Tampa, FL 33604 (813) 669-8332 Supplier	Medfo, Inc. John P. Lenhart, MD 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII	Videotaping Services Inc Dale Sweet 1911 Manor Circle Dr Winterhaven, FL 33880 Have MII	Lithonia Lighting Mike Rogers Video Communications 1400 Lester Rd Conyers, GA 30207 (404) 922-9000 x2517 Have MII	Video Supply Sales Co. Mark Radford 3440 Oakcliff Rd. Suite 112 Atlanta, GA 30340 (404) 458-2468 Dealer	Bloomquist & Associates, Inc Dick Bloomquist 828 N. Addison Ave Elmhurst, IL 60126 (708) 530-4077 Have MII

Business TV Associates Mark Hewitson RR 1, Box 71 McLean, IL 61754 (309) 874-2908 Have MII	Norwest Communications, Inc. Mark Karney 123 S. Hough St. Barrington, IL 60010 (708) 381-3271 Have MII	Video Replay Ron Norinsky 118 West Grand Ave. Chicago, IL 60610 (312) 822-0221 Have MII	Sho-n-Tell Rollie Bunce 8241 Milhouse Rd Indianapolis, IN 46241 (317) 856-5418 No MII	Iowa State University Denny Goodrich Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII	Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913) 894-1188 Have MII
Centercom Inc. Vicky Jacobs 7120 Ridgeway Lincolnwood, IL 60645 (708) 675-1411 Have MII	Provid Supply Regina Szpak 896 Webster Ln Desplaines, IL 60016 (708) 299-7832 Supplier	Video-Tech Production Alan Thursby P.O. Box 2251 1602 Melrose Ct. Decatur, IL 62526 (217) 877-9422 Have MII	Versatile Video Services, Inc. Terry Burke P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 No MII	Iowa State University Jim Twetten Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII	Smokey Hills Public TV Lloyd Mintzmeier PO Box 9 Bunker Hill, KS 67626 (913) 483-6990 Have MII
Center Video Rex Balz 5615 W. Howard Street Niles, IL 60648 (800) 621-4354 Supplier	Southern Illinois University John Kautzer Campus Box 1775 Edwardsville, IL 62026 (618) 692-2230 Have MII	WICD-TV David Boyer 250 Country Fair Dr. Champaign, IL 61821 (217) 351-8500 Have MII	Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII	Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319) 398-5620 Have MII	University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 Have MII
Copymaster Video Larry Stengren 711 E. Fairfield Ave. Villa Park, IL 60181 (708) 279-1276 Have MII	State Farm Insurance Gary Chambers 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII	WGEM Brady Dreasler 513 Hampshire Quincy, IL 62301 (217) 228-6618 Have MII	Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII	Pratt Audio Visual & Video Corp. Cynthia Egger 200 Third Ave., SW Cedar Rapids, IA 52404 (319) 363-8144 Dealer	Dench Video Services, Inc. Tim Dench 9141 Bardstown Rd. Louisville, KY 40291 (502) 239-0229 No MII
Ed Janik Productions Ed Janik RR 2, Box 94C Pleasant Plains, IL 62677 (217) 626-1976 Have MII	State Farm Insurance Randy Smith 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII	WIFR-TV Willard Shears PO Box 123 Rockford, IL 61105 (805) 987-5300 Have MII	WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317) 285-1249 Have MII	St. Luke's Hospital Maureen Osako 1026 A Avenue, NE Cedar Rapids, IA 52402 (319) 369-7487	S & W Productions Tom Prigge 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII
Illinois Central College Tom Boyer 1 College Drive East Peoria, IL 61635 Have MII	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 Have MII	WTVO Al Petzke 1917 N Meridian Rd Rockford, IL 61105 (815) 963-5413 Have MII	WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317) 285-1249 Have MII	Kansas Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 Have MII	S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII
JRC Productions Rob Aiello 528 Northlake St Aurora, IL 60506 (708) 896-4250 Have MII	Televent Video Services Don Shannon 6533 West North Ave Oak Park, IL 60302 (708) 383-5588 Have MII	WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312) 838-4853 Have MII	WKJG-TV Matt Kyle 2633 West State Blvd Ft. Wayne, IN 46808 (219) 422-7474 Have MII	Fast Forward Productions Brad Burrow 12508 Summertree Olathe, KS 66062	WPSD-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 Have MII
Kemper National Insurance Bill Demarco Kemper TV Studios F-3 Rt. 22 & Kemper Dr. Long Grove, IL 60049 (708) 540-4449 Have MII	TeleVisual Productions Dave Beatty 1287 Wabash Springfield, IL 62704 (217) 787-4757 Have MII	Indiana Ball State University Bill Cahoe University Media Services Muncie, IN 47306 (317) 285-1487 Have MII	WFFT-TV Mac McShane 3707 Hillegas RD Ft. Wayne, IN 46808 (219) 471-5555 Have MII	First Generation Video Wink Friesen 1802 N. Plum Hutchinson, KS 67502 (316) 662-9262 Have MII	Louisiana Execute Productions Tom Samuels 127 S. Solomon St New Orleans, LA 701195928 (504) 482-8848 No MII
Little Fort Media Weldon Johnson 113-115 N Genesee Waukegan, IL 60085 (708) 244-9666 Have MII	The Orenda Group Jim Riemersma 9848 South Winchester Ave Chicago, IL 60643 (312) 238-3578 Have MII	Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 Have MII	Wolfe Communications Inc. Dion Wolfe Box 105 Valparaiso, IN 46383 (219) 464-5019 Have MII	Heartland Productions, Inc. Bryan Winsby PO Box 4180 Shawnee Mission, KS 66204 (913) 236-6088 Have MII	Mission Service Supply Inc Joey Guy 900 Wood St Westmonroe, LA 71291 (318) 325-8674 Dealer
Master Images Video Duplications, Inc. Skip Navar 3176 Mac Arthur Blvd. Northbrook, IL 60062 (708) 564-0470 Have MII	Three Angels Broadcasting Network Doug Garica PO Box 220 West Frankfort, IL 62896 (618) 627-4651 Have MII	Ball State University Chris Weyers BC#179 Muncie, IN 47304 (317) 285-8185 Have MII	WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 Have MII	KPTS Dave McClintonck 320 W. 21st St Wichita, KS 67201 (316) 838-3090 Have MII	Mission Service Supply Inc. Carl Hicks PO Box 2957 West Monroe, LA 71294 (800) 352-7222 Dealer
Millikin University Ronnie Dean 1184 W. Main Decatur, IL 62522 (217) 424-6254 Have MII	Video FX Stuart Soifer 400 Jefferson Ct Wheeling, IL 60090 No MII	Maginity Video Productions Harry Maginity 4330 Forrest Manor Ave Indianapolis, IN 46226 Have MII	Iowa American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 Have MII	KSAS-TV David Bird 316 N. West St. Wichita, KS 67203 (316) 942-2424 Have MII	Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318) 325-4413 Have MII
NBC Mr. T. Powers 454 N. Columbus Dr Chicago, IL 60611 Have MII	Video Production Group Mark Wilder 511 Court St Pekin, IL 61554 (309) 353-6158 Have MII	Reed Productions Kevin Bassett PO Box 977 Warsaw, IN 46580 (219) 267-4199 Have MII	Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319) 398-8422 Have MII	KSNW Mark Luedtke 833 N. Main Wichita, KS 67201 (316) 265-3333 Have MII	Newcomer Young Productions Ken Purcell 201 Trenton St West Monroe, LA 71291 (318) 325-4413 Have MII

Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Communications Televideo Ltd. Paul Farren 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Montgomery College Tom Cook 51 Mannakee Rockville, MD 20850 (301)251-7159	TCI Cablevision Bob Hidey 201 S. Mechanics St Cumberland, MD 21502 (301)722-6547 Have MII	Bob Benson Video Film Robert Benson 287 Chappel St Holden, MA 01520 (508) 829-4105 Have MII	ProMEDIA Florian Cabral 246 Palmer Street Fall River, MA 02724 (508)994-0447 Have MII
New Orleans Convention Center Mike Blohm-Technical Services 900 Convention Center Blvd New Orleans, LA 70130 (504) 582-3062 No MII	Steve Crouch 4407 Independence St. Rockville, MD 20853 (301) 946-6380 Repair	Preston Trucking Bob Lyons 151 Easton Blvd. Preston, MD 21655 (301) 673-7151 Have MII	TPI Productions Bill Perkins 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-5979 Have MII	The Camera Corp Marty Feldman 858 Providence Hwy Norwood, MA 02062 Dealer	Studio 5 Productions Bill Lowell 5 TV Place Needham, MA 02192 (617) 449-0400 Have MII
Vidox Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 Have MII	Fallen Angels Films, Inc. Lynn Till 530 Fawn's Walk Annapolis, MD 21401 (410)974-0516 Have MII	PG County Office of TV Resources Don Mattingly 8437 Landover Road Landover, MD 20785 (301) 386-1629 Have MII	Video on Location Jimmy Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII	Crimson Tech Lee Wolloff 325 Vassar St Cambridge, MA 02139 (617)-868-5150 Dealer	Thom McAn Greg Lindgren 67 Millbrook St. Worcester, MA 01606 (508) 791-3811 Have MII
Video First Productions Ray Morvant PO Box 331 Kaplan, LA 70548 (318)643-1988	Fay Communications Inc. Tim Fay 802 Argyle Rd Silver Spring, MD 20901 (301)588-0778 Have MII	Prince Georges Co. Public Schools Scott Schiller 8437 Landover Road Landover, MD 20785 Have MII	Video on Location Dino Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII	Eastern Video Systems, Incl Bob Strauss 2 Sterling Rd Billerica, MA 01862 (508)667-0009 Dealer	WNAC-TV Gary Sprague 33 Pine St Rehoboth, MA 02769 Have MII
VIP Philip Nelson 2908 Cameron St. STE B Monroe, LA 71201 (318)322-8222 Have MII	Fuji Pro Tape J. Thomas Baum 1089 Heathers Dr. Westminster, MD 21158-3602 (301) 876-9590 Manuf.	Prince Georges Co. Public Schools Chuck Wolfe 8437 Landover Road Landover, MD 20785 Have MII	Video Transfer, Inc. Ernie Aschenbach 5709 Arundel Ave. Rockville, MD 20852 (301) 881-0270 Have MII	GTE Labs, Inc. Rich Weiland 40 Sylvan Rd. Waltham, MA 02254 (617) 466-4151 Have MII	Michigan Christian Family Centre Paul Maybee 1800 W US 223 Adrian, MI 49221 (517)263-6232 Have MII
World Christian Church Leslie Johnson Film Dept. #1808 Hwy 59 Mandeville, LA 70448-4000 No MII	Global Vision Tariq Nazir PO Box 535 Reisterstown, MD 21136 (301)356-6715 No MII	Professional Products, Inc. James Baldwin 4964 Fairmont Ave. Bethesda, MD 20814 (301) 657-2141 Dealer	Virtual Image Labs, Inc. David Paige 1738 Elton Rd Ste307 Silver Spring, MD 20904-1725 (301)431-7735 Have MII	LCR Productions Leo Rotkiewicz, Jr. 46 Elm St South Deerfield, MA 01373-1006 (413) 665-2946 No MII	Delta College Harold Conley University Center, MI 48710 (517)686-9354 Have MII
WYES Mike Denning PO Box 24026 New Orleans, LA 70184 (504) 486-5511 Have MII	Hocus Focus Productions Don Armstrong 200 E Joppa Rd, Ste L105 Towson, MD 21204 (410)832-5740	Professional Products, Inc. Bob Williams 2605 N. Rolling Rd, Suite 406 Baltimore, MD 21207-1960 (301) 298-7111 Dealer	VMAG Kendra Cook 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-0077 Have MII	Media Partners of MA Gary Pink 1837 Ocean St. Marshfield, MA 02050 (617) 837-5301 Have MII	Digital Animation Corp. Ron Ware 24445 Northwestern Hwy, Suite 105 Southfield, MI 48075 (313)354-0890 No MII
Maine James Waligora 3555 N. Raymond Rd Poland Spring, ME 04274 No MII	Henry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 No MII	Ralph Graves Productions, Inc. Mike Graves 5161 River Rd, Bldg 2, Suite 103 Bethesda, MD 20816 (301) 986-4577 Have MII	Washington Professional Systems Mike Gerry 11157 Viers Mill Rd Wheaton, MD 20902 (301) 942-6800 Dealer	MIT Earth & Planetary Sciences Tim Dowling 18 Vassar St Bldg 54-420 Cambridge, MA 02139 (617) 253-1785 Have MII	Dunbar Video Productions William Dunbar 2487 Houser Rd Holly, MI 48442 (313)634-8686 Have MII
Maryland AVA Productions Dick Slade 1412 Northcrest Drive Silver Spring, MD 20904 (301) 384-9595 Have MII	Image Productions John Young 111 South Potomac St. Hagerstown, MD 21740 (301) 739-4590 Have MII	Regional Cable Network Cindy Garland 1000 Willow Cir. Hagerstown, MD 21740 (301) 797-5000	WBFF Del Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	New Avenue Communications Phil Alape 50 Hunt St. Watertown, MA 02172 (800)835-5222 No MII	Dan Fitzgerald P.O. Box 126 Tecumseh, MI 49286 (517) 423-8124 No MII
Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8663 Have MII	Johns Hopkins APL Bob Grauel Johns Hopkins Rd Columbia, MD 20723 (301) 953-6786 Have MII	Ritz Audio/Visual Scott Grady 6620 Virginia Manor Beltsville, MD 20705 No MII	WBFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	New England Cablevision Jerry Klinow 38 Blackburn Center Gloucester, MA 01930 (508)281-2285	International Learning Systems, Inc. Larry S. Bothe Rm 120 Bell Hall Andrews University Berrien Springs, MI 49103-0087 (616)471-6052 Have MII
Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4300 supplier	Kennedy Krieger Institute Michele Lash 707 N. Broadway Baltimore, MD 21211 (410)550-9448	Sign Media Inc. Verden Ness 4020 Blackburn Lane Burtionsville, MD 20866 (301) 421-0268 Have MII	WHAG-TV Wayne Younkins 13 E. Washington St. Hagerstown, MD 21740 (301) 797-4400 Have MII	Plainsong Productions Ben Achtenberg 47 Halifax Street Jamaica Plain, MA 02130 (617) 524-0980 No MII	PKH Video Peter Hickman 1997 M-50 Tecumseh, MI 49286 (517) 423-2137 Have MII
Colorlab Russ Suniewick 5708 Arundel Ave. Rockville, MD 20852 (301) 770-2128 Have MII	Mark Kregel 1403 Ronson Ct. Aberdeen, MD 21001	Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800)359-1858 (301)790-0103 Repair	Massachusetts A/V Services Bob Pooler 674 Mass Ave (Rt 111) Boxborough, MA 01719 (508) 263-7727 Have MII	Post Time Productions Fred Mycroft 340 Anawan Street Rehoboth, MA 02789 Have MII	Q-1 Video Network Tim Hart 62 Division Coldwater, MI 49036 (517) 279-8752 Have MII

Thalner Electronic Labs Karl Couyoumjian 7235 Jackson Rd. Ann Arbor, MI 48103 (313) 761-4506 Dealer	WNMU-TV Northern Michigan University Earl Littich Marquette, MI 49885 Have MII	Jamieson & Associates, Inc. Raymond Voss 5200 Wilson Road - 300 Minneapolis, MN 55424 (612)920-3770	Vaughn Duplication Services Doug Olzendk 7951 Computer Ave South Minneapolis, MN 55435 (800)323-0281 Have MII	KCFW-TV Chris Neuhausen PO Box 857 Kalispell, MT 59901 (406) 755-5239 Have MII	WOWT-TV Rick Klutts 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII
Thalner Electronic Labs John Young PO Box 96 Bangor, MI 49013 (616) 427-8233 Dealer	WXYZ Mike Doback PO Box 789 Southfield, MI 48037 (313) 827-9490 Have MII	Juntunen Video Mike Vinup 708 N. First St., Ste 131 Minneapolis, MN 55401 (612)341-3348 Have MII	Vaughn Duplication Services Michelle Sahlin 7951 Computer Ave South Minneapolis, MN 55435 (612)832-3108 Have MII	KTVM Bill Ward 750 Dewey Blvd Butte, MT 59701 (406)494-7603 Have MII	WOWT-TV Robert Sandoval 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII
University of Michigan, METN Jerry McCarty RM 1020 HH Dow Bldg Ann Arbor, MI 48109-2136 (313) 763-1233 Have MII	WZZM-TV Chuck Mikowski 645 Three Mile Rd N.W. Grand Rapids, MI 49504 Have MII	KARE Norm Beardsley 8811 Olson Memorial HWY Minneapolis, MN 55427 (612) 546-1111 Have MII	Missouri American Cablevision John Denison PO Box 5454 Kansas City, MO 64131 Have MII	KULR-TV Dean Jansma PO Box 80810 Billings, MT 59108 (406) 656-8000 Have MII	Nevada High Sierra Video Productions Bryan Hoopes 930 Tahoe Blvd, Unit 802 Incline Village, NV 89450 (702)831-1296 Have MII
Vivid Visions, Inc Christopher Hart 9282 General Dr., Suite 130 Plymouth, MI 48170 (313) 453-7770 Have MII	Minnesota 3M Bob Herman 3M Center Building 223-5N-01 St Paul, MN 55119 (612) 736-2549 Manuf.	King Videocable Co. Dennis Becker 6901 Winnetka Ave. North Brooklyn Park, MN 55428 (612) 531-4422 Have MII	Duff Video Productions Ron Duff P.O. Box 881 Cape Girardeau, MO 63702- 0881 (314) 334-1189 Have MII	Maney Telefilm Dick Maney 842 Lexington Ave Butte, MT 29701 (406)782-8092 No MII	Markone Video Mark Carey 1030 Bibleway 6 Reno, NV 89502 (702)786-6464 Have MII
VPM Studios Gene Casaroll 13761 Bell Court Stirling Heights, MI 48312 (313) 939-8680 Have MII	Alpha Video Ben Vogel 7836 2nd Ave. S. Bloomington, MN 55420 Dealer	KTCA Jerry Huiting 172 E. 4th St. St. Paul, MN (612)222-1717 Have MII	Foris Benefits Insurance Company Craig Campbell 2323 Grand Ave Kansas City, MO 64108 (816)881-8719 Have MII	Nebraska Boys Town Mark Warsoski 555 N 30th St Omaha, NE 68131 Have MII	Truckee River Studios, Inc. Larry Beldon PO Box 1529 Verdi, NV 89439 (800) 824-0977 Have MII
Western Michigan Public Broadcasting Tim Scarpino 301 West Fulton Grand Rapids, MI 49504- 6492 (616)771-6666 Have MII	Audio Visual Wholesaler Tom Toutges 5395 31st Ave Plymouth, MN 55447 Dealer	Marketing By Video Bill Hagan 6440 Flying Cloud Dr., STE 101 Eden Prairie, MN 55344 (612)944-3323 Have MII	Good News Productions Stan Waite Box 222 2111 N. Main Joplin, MO 64802	Chapman & Associates Don Chapman 1912 California St Omaha, NE 68102 (402) 3430440 Have MII	Western Nevada Community College 2201 West Nye Lane Carson City, NV 89703 (702)887-3073
Western Michigan University James Kirkland Television Department Kalamazoo, MI 49008-3899 (616) 387-5040 Have MII	Century Design Jody Heurung 530 15th Ave. S. Hopkins, MN 55343-7889 (612) 935-0033 Have MII	Mayo Clinic Marvin Mitchell Video Communications Systems Rochester, MN 55905 (507) 284-2511 Have MII	KPLR Jim Wright 4935 Lindell Blvd. St. Louis, MO 63108 (314) 454-6306 Have MII	Creighton University Terence Barrio 2400 California St Omaha, NE 68178 (402)280-5124 Have MII	New Hampshire Channel One Video Bill Channel PO Box 1437 Seabrook, NH 03874 (603) 474-5046 No MII
Western Michigan University Brad Morgan Television Studios Kalamazoo, MI 49008-5167 (616) 387-5042 Have MII	Champion Auto Stores Larry Gilbertson 5520 N. Highway 169 New Hope, MN 55428 (612) 535-5984 Have MII	Miller Meester Advertising Dan Sauard 17 N Washington Ave Minneapolis, MN 55401 (612) 337-9120 Have MII	University of Missouri Video Network James Gaar 301 Fine Arts Bldg UMKC Kansas City, MO 64110- 2499 (816)235-1094 Have MII	Creighton University Chuck Lenosky California at 24th ST Omaha, NE 68138 Have MII	Great Northern Video Harvey Weinstein 31 Industrial Park Dr. RFD 10 Concord, NH 03301 (603)228-0412 Dealer
Western Michigan University Janet Oliver Television Studios Kalamazoo, MI 49008-5167 (616) 387-5042 Have MII	Cinequipt Kevin Groves 856 Raymond Ave St Paul, MN 55114 (612) 646-1780 Dealer	Northland Insurance Companies Charlie Stellick 1295 Northland Dr. St. Paul, MN 55120-1146 (612)688-4721 Have MII	Vaugh Duplication Services Pete Leverenz 13241 Tandem Drive Creve Coeur, MO 63146 (314)576-6804	Data Security Inc. Wayne Boles 2801 N. 27th St. Lincoln, NE 68521 (800) 225-7554 Manuf.	Icilde Productions Erik Lourette 7 Hampstead Rd Box 439 Sandown, NH 03873 No MII
WNEM TV 5 Greg Surma 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517)755-8191 Have MII	Conus Communications Jonathan Meyers 3415 University Ave St Paul, MN 55114 (612) 642-4637 Have MII	NW Airlines Bob Brandia 5101 NW Dr St. Paul, MN 55111 (612)726-0355 Have MII	Montana Eagle Communications, Inc. C.J. Cannaliato PO Box 5268 Missoula, MT 59806 (406) 721-2063 Have MII	Garner Industries Scott McLain 4200 N 48th Lincoln, NE 68504 (800)228-0275 Manuf.	Taylor & Company Robin Taylor 13 Dartmouth College Hwy Lyne, NH 03768 (603)795-4100 No MII
WNEM TV 5 Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 Have MII	Gottry Advertising & Marketing, Inc. Rich Elsberry 5001 West 80th ST., Ste 655 Bloomington, MN 55437 Has MII	Promotional Films and Video, Inc. Al Peterson 1313 Cambridge St. Hopkins, MN 55343 (612) 935-2183 Have MII	KECI-TV Larry Arbaugh PO 5268 Missoula, MT 59806 (406)721-2063 Have MII	Godfathers Pizza Inc. Tom Elkins 9140 W Dodge Rd Omaha, NE 68114 (402)391-1452 Have MII	New Jersey Audio + Video Post Tony Beswick 235 Pegasus Ave Northvale, NJ 07647 (201) 784-2818 No MII
	Grant Booker Video Terry Grant 2543 Nicollet Ave. S Minneapolis, MN 55404 (612) 870-0028 Have MII	Todd Communications Tom Upmann 6545 Cecilia Cir. Minneapolis, MN 55439 (612)941-0556 Dealer		Godfathers Pizza Inc. Matt Kush 9140 W Dodge Rd Omaha, NE 68114 (402)391-1452 Have MII	

Avon Productions Fred Lipowitz 123 Matis Street South Plainfield, NJ 07080 (908) 756-0643 Have MII	New Life Productions Richard Myers PO Box 5500 Millville, NJ 08332 (609)825-3332 Have MII	OnTrack Inc. Cy Leland Box 3188 HS Ruidoso, NM 88345 (800)424-7296 Have MII	B & B Systems, Inc. Norman Schnapper 630 3rd Ave. New York, NY 10017 (212)599-0375 Supplier	Elite Video Production Kalman Zeines 1612 E. 14th St Brooklyn, NY 11229 (718) 627-0499 Have MII	Manhattan Cable TV Fred Ciccone 120 E 23rd St New York, NY 10010 (212)598-7269 Have MII
Bell Atlantic Corporate Television Richard Deiss 540 Broad Street, Room 400 Newark, NJ 07101 (201) 649-3885 Have MII	NBC Mr. Wayne Grennier 101 Broad Avenue Fairview, NJ 07022 Have MII	PCI, Inc. Idella Cantrell 1595 W. Amador Ave Suite H Las Cruces, NM 88005 Dealer	BCS Walter Druker 460 W. 34th Street New York, NY 10001 (212) 268-8800 Supplier	Euro Video Productions #9 Hazen Ln Carmel, NY 10512 (800)486-2275 Have MII	Manhattan Cable TV James Oakes 120 E 23rd St New York, NY 10010 (212)598-1787 Have MII
Bottom Line Television Mike Moran 6 Northwest Blvd Newfield, NJ 08344 (609) 697-4661 Have MII	Telemetrics Anthony Cuomo 7 Valley St Hawthorn, NJ 07506 (201) 423-0347 Have MII	Sandia National Labs Jim Lloyd Organization 7212 P.O. Box 5800 Albuquerque, NM 87185 (505) 844-3867 Have MII	Bravo Studio Michael Shkolnikov 2055 E 57th St Brooklyn, NY 11234 (718) 377-4411 No MII	Greater Rochester Cable Harry Goldberg 71 Mount Hope Ave Rochester, NY 14620 (716) 325-1111 Have MII	Moyse & Associates, Inc Claude Moyse PO Box 831 Latham, NY 12110 (518) 783-6221 Have MII
Cassette Dub Inc. Paul Ranieri 245 Livingston Street Northvale, NJ 07647 (201) 767-7077 Have MII	United Artists Cable Peter Strang-Wolf 421 Allwood Rd Clifton, NJ 07012 (201) 779-2444 Have MII	Sandia National Labs Charles Johnson Div 9249 Box 5800 Albuquerque, NM 87185 (505)844-7911 Have MII	Broadcast Video Productions Jack Miller 480 Main Street Armonk, NY 10504 (914) 273-6649 Have MII	HAVE, Inc. Paul Swendenburg 309 Power Ave. Hudson, NY 12534 (518)828-2000 Have MII/Supplier	Nassau County Police (VISCOM) Benjamin Homenick 1490 Franklin Ave. Mineola, NY 11501 (516) 573-7013 Have MII
Costello Video Group, Inc. Joe Costello 241 Molnar Dr. Elmwood Park, NJ 07407 (201)791-5449 Have MII	WJ Kronemyer Associates Bill Kronemyer 280 East Glen Ave. Ridgewood, NJ 07450 (201) 445-1919 No MII	Troxell Terry Hixson 2730 San Pedro, NE Albuquerque, NM 87110 Dealer	Broadway Video Inc. Dave Radin 1619 Broadway 10th FL New York, NY 10019 (212)265-7600	Herkimer County Community College Bob Schultz Reservoir Rd Herkimer, NY 13350 (315)866-0300x238 Have MII	NBC News Archives Yuen Chin 30 Rockefeller Plaza, RM 922 New York, NY 10120 (212) 664-5223 Have MII
CNBC Mr. M. Reitman 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII	CD Productions, Inc. Dale Green PO Box 2785 Corrales, NM 87048-2785 (505)898-1544 Have MII	Video Technical Services George McClelland 222 Truman NE Albuquerque, NM 87108 (505)265-4045 Dealer	Bronx Community College Prof. Donald Canty 184 th St & University Ave Bronx, NY 10453 Have MII	Henry Joerz, Jr 7230 73rd St Glen Dale, NY 11385 No MII	NBC News Mark Chomut 30 Rockefeller Plaza, RM 737 New York, NY 10120 (212) 664-5888 Have MII
CNBC Kevin Kudatzky 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII	CD Productions, Inc. Cindy Barchus PO Box 2785 Corrales, NM 87048-2785 (505)898-1544 Have MII	New York About Multimedia Bill Tucker 1529 Central Ave Albany, NY 12205 (518)464-4098 No MII	Camera Mart Steve Gordon 456 W. 55th St. New York, NY 10019 (212) 757-6977 Supplier	HITN Jose Rodriguez 449 Broadway 13 New York, NY 10013 Has MII	NBC News Joe Marrone 30 Rockefeller Plaza, RM 737 New York, NY 10120 (212) 664-5888 Have MII
CNBC Steve Crispiano 2200 Fletcher Ave. Fort Lee, NJ 07024 (201) 585-6354 Have MII	Four M Video Inc EF Morrill 6001 San Mateo Blvd NE, STE F-3 Albuquerque, NM 87109 No MII	AICPA Will Aygerakis TV Studio 5th Floor 1211 6th Ave. New York, NY 10036 (212) 575-5490 Have MII	Center for Video Education Pat Shafer 56 Lafayette Ave N White Plains, NY 10603 (914)428-9620 No MII	Hofstra University Mark Sugarman Special Events A/V 112 Student Center Hempstead, NY 11550 No MII	NBC Bill Sacrey 30 Rockefeller Plaza Rm 1210W New York, NY 10112 (212) 664-7140 Have MII
Creative Associates Harrison Feather 626 Bloomfield Ave. Verona, NJ 07044 (201) 857-3444 No MII	G.C.Video, Inc. Diane Bogle 425 Eubank Blvd, NE Suite E Albuquerque, NM 87123 (505) 293-6509 Dealer	AICPA Jim Catone TV Studio 5th Floor 1211 6th Ave. New York, NY 10036 (212)596-6200/938-3492 Have MII	Colortone Bob Siebern 76 S. Central Ave. Elmsford, NY 10523 (914) 592-4151 Dealer	IATSE Karen Pizzuto 1515 Broadway #601 New York, NY 10036 No MII	NBC Mr. Andy Morris 30 Rockefeller Plaza Rm 1210W New York, NY 10112 Have MII
Edit Masters David Lane 1000 Laurel Oak Corp Center Voorhees, NJ 08043 (609) 784-1177 Have MII	KGSW-TV Mark Gardner 1377 University Blvd NE Albuquerque, NM 87102 Have MII	Allen AME Church Gary Fulmore 1100-54 Merick Blvd Queens, NY 11432 (718) 526-3510 No MII	Colortone Jack Miller 76 S. Central Ave. Elmsford, NY 10523 (914) 592-4151 Dealer	IBM East Fishkill Joseph Chin Rt 52 Dept-31U, zip 22A Hopewell Junction, NY 12533 (914)894-8464 Have MII	NBC News Mel Weidner 30 Rockefeller Plaza, RM 807 New York, NY 10112 (212) 664-6118 Have MII
Garden State Cable TV Martin Otremsky 1250 Haddenfield-Berlin Rd. Cherry Hill, NJ 08034 (609) 354-1223 Have MII	New Mexico Highlands Univ. Drake Bingham Communication Arts Bldg Las Vegas, NM 87701 (505)454-3353 Have MII	All Pro Production Nathan Bacher 124 W. 60th St., Suite 20B New York, NY 10023 (212) 489-5780 Have MII	CoarcVideo Edward Helfer Jr. PO Box 2, Rt 217 Mellenville, NY 12544 (800) 888-4451 Supplier	Locke Productions Christopher Johnson 14336 Oak Ave Flushing, NY 11355 No MII	NBC News Stu Pearman 52-37 Second St Long Island City, NY 11101 (718) 482-8310 Have MII
JC Productions John Cahill 352 Amsterdam Ave. Bayville, NJ 08721 (908)269-0100 Have MII	New Mexico Technical Institute Paul Hofman Geoscience Dept. Socorro, NM 87801-4796 (505)835-5108 Have MII	Bausch & Lomb Terry Shaw 1400 N. Goodman St. Rochester, NY 14692 (716) 338-8779 Have MII	Duckhall Al Arthur 532 LaGuardia Pl Box 370 New York, NY 10012 (718)599-2385 Have MII	Manhattan Cable TV Dean Adrian 120 E 23rd St New York, NY 10010 (212)598-7278 Have MII	

New Matchback Dan Aizenstat 605 2nd Ave Suite 3 New York, NY 10016 (212) 685-6283 Have MII	WPIX Bob Murch 222 42nd St New York, NY 10017 (212) 210-2552 No MII	Robert Warren Mobile Television Productions 2121 Middle Road Fayetteville, NC 28301 (919)483-4777 Have MII	WECT Wayne Tiner 322 Shipyard Blvd Wilmington, NC 28401 (919)791-8070 Have MII	Bear Productions Robert Manster 2633 Warner Rd Fowler, OH 44418 (216)638-3430 Have MII	Riverside Film & TV Productions Rob Richardson, Jr. PO Box 543 Marrietta, OH 45750 (614) 373-0861 Have MII
New York City Sanitation Department Mike Barbarotto Audio Visual Services Unit PO Box 213 Maspeth (Queens), NY 11378 (718) 507-3543 Have MII	WWNY-TV Jim Corbin 120 Arcade St Watertown, NY 13601 (315)788-3800 Have MII	Peggy Davis Advertising Agency Sam Davis 4025 Sunnysdale Dr. Winston Salem, NC 27106 (919)924-8666	WFXI-TV Michelle LaRock PO Box 2069 Moorehead, NC 28557 (919) 240-0888 Have MII	Classic Video Dave Ginaven 5001 E. Royalton Rd Cleveland, OH 44147 (216) 838-5377 Have MII	RPC Video Bob Ring 6777 Engle Road, Ste D Middleburg Heights, OH 44130 (216) 891-9797 Dealer
New York Telephone William Basciano 1095 Avenue of the Americas, Rm 1600 New York, NY 10036 (212) 395-0111 Have MII	WXXA TV Sargent Cathrall 815 Central Ave Albany, NY 12206 (518)438-8700 Have MII	Pumkin Creek Video Production Harold Ferguson 321 Coffee Ave North Wilksboro, NC 28659 (919) 667-7717 Have MII	W.H. Platts Company Brooks Platts 2303 Distribution Charlotte, NC 28203 (704) 332-9053 Dealer	Claybaugh Enterprises Inc David Clay baugh 2959 Layhigh Rd Hamilton, OH 45013 (513)738-0880 Have MII	Stanley Steamer Int'l Steve Whitley 5500 Stanley Steamer Pkwy Dublin, OH 43017 (419)764-2007x553 No MII
Northstar Television Group Mark Olkowski 405 Lexington Ave, 54th Floor New York, NY 10174 No MII	North Carolina A&T State University Arthur D. Selby Greensboro, NC 27406 No MII	Quinn Productions Amanda Robertson PO Box 25474 Winston-Salem, NC 27114-5474 (919)768-2746 Have MII	WJZY Ed McKay PO Box 668400 Charlotte, NC 28266-8400 (704) 398-0046 Have MII	GE Dan Kerr Videoconference Center One Neuman Way Cincinnati, OH 45215 (513) 243-3695 Have MII	TW Teleproductions, Inc. Tom Whaley 141 E Water St Sandusky, OH 44870 (419)621-0602 Have MII
PCI Recording Service Ted Hummel 737 Atlantic Ave. Rochester, NY 14609 (716) 288-5620 No MII	Camp Lejeune Dept. Schools Mirjam Bohnet Camp Lejeune, NC 28542 No MII	Sara Lee Direct Walter Orechwa 470 Hanes Mill Rd Winston-Salem, NC 27105 (919)519-7138 Have MII	WRAL Al Dunbar 2619 Western Blvd Raleigh, NC 27606 (919) 821-8555 Have MII	Horizon Production, Inc. Bill Jacobs 2321 Kemper Ln Cincinnati, OH 45206 (513) 559-0550 Have MII	Vanguard Productions Jerry Beck 7064 Huntley Rd Columbus, OH 43229 (614) 436-4610 Have MII
PDR Productions Neil Derosa 219 E. 44th St New York, NY 10017 (212)986-2020 Have MII	Christian Faith Center Willie Hodges PO Box 100 Creedmoor, NC 27522 (919) 528-1580 Have MII	Southern Video Corp. Louis Asbury 1016 S. Church St Charlotte, NC 28203 (704) 333-5454 Have MII	WRAL Ron Tyndall 2619 Western Blvd Raleigh, NC 27606 (919) 821-8520 Have MII	Image Video Teleproduction Mike Tonges 6755 Freedom Ave, NW North Canton, OH 44720 (216) 494-9303 Have MII	Video Components 12117 Berea Rd Cleveland, OH 44111-1625 (800) 899-8433 Dealer
SUNY Institute of Technology Steve Perta PO Box 3050 Utica, NY 13504 (315) 792-7180 Have MII	Curtis Inc. Dave Pettigrew 18517 Thicket Ct. Charlotte, NC 28278 (800)733-2878 Have MII	Southern Video Corp. Gary Killough 1016 S. Church St Charlotte, NC 28203 (704) 333-5454 Have MII	North Dakota UND Aerospace John Ness PO Box 8009 Grand Forks, ND 58202- 8009 (701)777-4722 Have MII	Industrial Video John Barak 1601 N. Ridge Rd E. Lorain, OH 44055 (216) 277-1218 Dealer	Video Duplication Services Pete Stock PO Box 18337 Columbus, OH 43218 (800) 289-4301 Have MII
Vaughn Duplication Services Lloyd Dorfman 10 E. 39th St New York, NY 10016 (212)447-1038 Have MII	Junior Johnson & Associates Ron Dauenhauer Wilkesboro, NC 28697 (919) 984-2101 Have MII	State of North Carolina Agency for Public Telecommunications Richard Danchi 116 West Jones Street Raleigh, NC 27603 (919) 733-6341 Have MII	UND Aerospace John Ness PO Box 8009 Grand Forks, ND 58202- 8009 (701)777-4722 Have MII	Mission Video Support Paul Klouda 10011A State Rt. 88 Garrettsville, OH 44231 (216) 527-2182 Have MII	WAKC-TV Earl Miller 853 Copley Rd Akron, OH 44320 (216) 535-7831 Have MII
Vertex Video Group Steven Zacharoff 1680 Bedford Ave. #22D Brooklyn, NY 11225 (718) 756-0438 Have MII	Long Communications Group Spencer Bullins 961 Burke St Winston-Salem, NC 27101 (919) 725-2306 Dealer	Target Television Don Kirk 1001 S Marshall St Winston-Salem, NC 27101 Have MII	WDAY-TV Joel Aaganes 301 8th Street So. Fargo, ND 58103 (701) 237-6500 Have MII	Mission Video Support Vince Sisson 10011A State Rt. 88 Garrettsville, OH 44231 (216) 527-2182 Have MII	WBNX-TV Bill Cogger 2690 State Rd Cuyahoga Falls, OH 44221 (216) 920-1019 Have MII
Vlahos Communications Harvey Vlahos State RT 156 Altamont, NY 12009 (518) 861-8176 No MII	Long Communications Billy Register 1018 Morrisville Pkwy, Ste D Morrisville, NC 27560 (919)481-1188 Dealer	TeleFox Bill Hitchcock PO Box 2069 Moorehead, NC 28557 (919) 240-7340 Have MII	Advanced Video Jeff Costa 1312 Wise Dr Miamisburg, OH 45342 (513) 461-6800 Have MII	Nordson Corporation Robert A. Schneider 555 Jackson Street Amherst, OH 44001 (216) 988-9411x4540 Have MII	WEWS-TV Ed Miller 3001 Euclid Ave. Cleveland, OH 44115 (216) 431-3687 Have MII
Warner Advertising Brian Warner 150 N. Winton Road Rochester, NY 14610 (716)654-6710 Have MII	Lowe's Companies, Inc. Bill Hurd PO Box 1111 North Wilkesboro, NC 28656 (919) 651-4933 Have MII	Video Perception Rick Hall 1016 S Church St Charlotte, NC 28203 (704)358-0900 Have MII	ALLTEL Service Corporation Kenneth C. Nelson 2000 Highland Road Twinsburg, OH 44087 (216)963-1862 Have MII	Ohio Bell Telephone Company John Kovach 100 Erie View Plaza, Rm 230 Cleveland, OH 44114 (216) 822-7560 Have MII	WHIZ-TV Elmer Hartmeyer 629 Downard Rd. Zanesville, OH 43701 (614) 453-4079 Have MII
	Marine Grafics Bill Lovin Box 2242 Chapel Hill, NC 27515 (919) 362-8867 Have MII	Walt Kline & Assoc. Mike Laur 200 Brookstown Ave Winston Salem, NC 27101 (919)727-4900 No MII	Aretta Sevastakis 1656 Archwood Ln Toledo, OH 43614 (419)385-6934 No MII	RDB Productions Russ Beckner 2100 Heatherwood Ct Middletown, OH 45042 (513) 422-9552 Have MII	Wiegand Audio/Video Labs Charles Wiegand 7758 Lafayette Rd, NW Newark, OH 43055 (614) 967-0059 Supplier

WKYC-TV Andy Hitchcock 1403 E. 6th St. Cleveland, OH 44114 (216) 344-3356 Have MII	KMTR-TV Kurt Thelen PO Box 7308 Eugene, OR 97401 (503) 746-1600 Have MII	Cornerstone TV Kevin Robinson Signal Hill Dr Wall, PA 15148 (412) 824-3930 Have MII	Video Spectrum Wayne Stephany 630 Hedgewick Dr Lancaster, PA 17603 (717) 394-4042 Have MII	Action Video Productions Tommy Cabaniss 9 E. Parkins Mill Rd Greenville, SC 29607 (803)297-8865 Have MII	South Dakota KSFY Doug Loos 300 N. Dakota Ave., Suite 1000 Sioux Falls, SD 57102 (605) 336-1300 Have MII
WKYC-TV Gerald Plimmons 1403 E. 6th St. Cleveland, OH 44114 (216) 344-3353 Have MII	Portland Public Schools Jim Kunze Television Services 5210 N. Kerby St Portland, OR 97217 (503) 280-5838 Have MII	Cornerstone TV Gary Stuart Signal Hill Dr Wall, PA 15148 (412) 824-3930 Have MII	WHYY John Collins 150 N. 6th. Street Philadelphia, PA 19106 (215) 351-1274 Have MII	Cable Ad Connection Dave Rodney PO Box 746 Johns Island, SC 29457 No MII	KSFY Eugene Schultz 300 N. Dakota Ave., Suite 1000 Sioux Falls, SD 57102 (605) 336-1300 Have MII
WNED-TV Alan Creed 13870 Salem Alliance Rd Salem, OH 44460 (216) 337-3755 Have MII	Professional Video & Tape Bill Floyd 10240 SW Nimbus Ave Tigard, OR 97223 (503) 598-9142 Dealer	Mine Safety Appliance Co. Josh Bayer PO Box 426 Pittsburgh, PA 15230 (412) 967-3198 Have MII	WJAC Rob Abele 1949 Hickory Ln Johnstown, PA 15905 (814) 255-7600 Have MII	Greenville Technical College Michael Conet PO Box 5616 Greenville, SC 29606-5616 (803)250-8363 Have MII	South Dakota Public Broadcasting Wayne Nelson PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII
Oklahoma Barrister Studios Phil Atkinson 4305 S Mingo Ste A Tulsa, OK 74146 (918)663-7700 Have MII	Psychological Research Foundation Loren Parks 19460 SW Shaw Aloha, OR 97007 (503)649-7007 Have MII	NAMEDLOC Inc Lon Crosby 430 Hollybush Rd Bryn Mawr, PA 19010 No MII	WPGH-TV John Getz 750 Ivory Ave Pittsburgh, PA 15214 (412) 931-8141 Have MII	Motion Pictures Inc Bruce Coy 554 Johnnie Dodds Blvd Mt. Pleasant, SC 29464 (803)881-9997 Have MII	South Dakota Public Broadcasting Larry Conlon PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII
BCD Assoc. RM Howard 7510 N. Broadway Oklahoma City, OK 73116 Manuf.	Tekmifilm/Vaughn Jody McNamer 1434 NW 17 th Ave. Portland, OR 97209 (503)224-3835 Have MII	Pittsburgh Televideo Inc. 1738 N. Highland Rd. Suite 103 Pittsburgh, PA 15241 Have MII	WPTT-TV Chief Engineer PO Box 2809 Pittsburgh, PA 15230 (412)856-9010 Have MII	Prime Cuts Productions Lenny Spears 247 Riverland Dr James Island, SC 29412 (803)762-0719	South Dakota Public Broadcasting Daniel Schiedel PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII
KJRH Vic Turner 3701 S. Peoria St Tulsa, OK 74105 (918) 743-2222 Have MII	TELETEK Video Judy & Virgil Sipes 19275 SW Tualasum Dr Tualatin, OR 97062 (503)638-5035 Have MII	Pro Video Steve Zampana 1001 Sussex Blvd Broomhall, PA 19008 (215)328-7448 Dealer	WSEE-TV Dan Nungesser 1220 Peach St Erie, PA 16501 Have MII	Ron Shecut 3404 Keenan Dr Columbia, SC 29201 (803)765-2299 No MII	South Dakota Public Broadcasting Daniel Schiedel PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII
Teleproduction Unlimited Mel Elzea 5820 South 129th East Ave Tulsa, OK 74134 (918) 252-2909 Have MII	Pennsylvania Action Duplication Craig Kuptsow 555 North Lane, Suite 5075 Conshocken, PA 19428 No MII	Quail Video Products Bill Frazier 949 Penn Ave Pittsburgh, PA 15221 (412) 243-1300 Dealer	Rhode Island Colony Cable Dave Ribblett 169 Weybosset Street Providence, RI 02901-0969 (401)277-7852 Have MII	Sound & Images Fess Shelton PO Box 26895 Greenville, SC 29616 (803)288-8400 Have MII	South Dakota Public TV Peter Egart PO Box 22188 Brookings, SD 57007-2399 (605)688-4191 Have MII
ViaGrafix Mike Webster 31 South Adair Pryor, OK 74361 (800)842-4723 Have MII	Allen Organ Company Clark Ferguson 150 Locust St Macungie, PA 18062 (215) 966-2202 Have MII	Quail Video Products Brian Nec 949 Penn Ave Pittsburgh, PA 15221 (412) 243-1300 Dealer	Heritage Cable Joe Stafford PO Box 518 Lincoln, RI 02865 (401) 765-6652 Have MII	Total Audio Visual Services Allan Dox 1 Winsor Cove Columbia, SC 29223 (803)788-1333 Dealer	Department of Ag Communications Stuart Fedt PO Box 2231, SDSU Brookings, SD (605)688-4507 No MII
Oregon Columbia Cable of OR Jim DeChant 14200 SW Brigadoon Ct. Beaverton, OR 97005 (503) 644-3188 Have MII	Ascension Video Jim Boda 48 A St. Northumberland, PA 17857 (717) 473-9733 Have MII	Reel Video Productions Mark Johnson 300 Roosevelt Ave Hollidaysburg, PA 16648 (814)695-8054 Have MII	Logeographics Maria Houde PO Box 23535 Providence, RI 02903 No MII	Video South Productions David Haskell 105 Cypress Plaza PO Box 2249 Myrtle Beach, SC 29578 (803)236-3030 Have MII	Tennessee Allied Communications Corp. Mark Conrad PO Box 101482 Nashville, TN 37224-1482 (615)5500 Have MII
Fishing the West Kerry Brown 5484 SE International Way Milwaukie, OR 97222 (503) 654-0092 Have MII	Barlieb Wallace Heilman Productions Pamela Wallace 1680 Mine Site Rd Allentown, PA 18103 (215)395-7176 Have MII	RPC Video Paul Hauser 384 Route 909 Verona, PA 15147 (412) 828-1414 Dealer	Narragansett TV William Hague 25 Catabore Blvd E Providence, RI 02920 (401)438-3317 Have MII	Walton Productions Stan Walton 158 Cannondale Rd. Columbia, SC 29212 (803) 731-0871 Have MII	Linden Communication Group Michael Stevenson 17 W. Pontotoc Suite 207 Memphis, TN 38103 (901) 523-0506 No MII
Hultman Media Services Gary Hultman 300 Limpy Creek Road Grants Pass, OR 97527 (503) 474-6466 No MII	Bell Atlantic Morris Hawk 1 Parkway, 2nd Floor Philadelphia, PA 19102 (215) 466-3896 Have MII	SMI Productions Stan Mack 5100 Tilghman St. Suite 20 Allentown, PA 18104 (215)398-8200 No MII	WPRI Jim Costa 25 Catamore Blvd E Providence, RI 02914 (401) 438-7200 Have MII	WBTW Doug Carter PO Box 100530 Florence, SC 29501 (803) 662-1565 Have MII	Miles & Associates John Miles 755 Broad St NW Cleveland, TN 37311 Have MII
KBSP Tim Mance 4923 Indian School Rd, NE Salem, OR 97305 (503) 390-2202 Have MII	Comtel Instruments Sandy Riscoe #9 Parkway Ctr Ste 180 Pittsburg, PA 15220 (412)922-5720 Tape Supplier	St. Margarets Hospital Rich Moore 815 Freeport Rd. Pittsburgh, PA 15215 (412)784-5252 Have MII	WPRI Mark Gordon 25 Catamore Blvd E Providence, RI 02914 (401) 438-7200 Have MII	W.H. Platts Company Billy Platts 710 King Street Charleston, SC 29403 (803)723-7604 Dealer	McKee Foods Corp. Tom Hunter, Mgr. AV Division 10260 McKee Rd Box 750 Collegedale, TN 37315 (615)238-7111 x2382 Have MII
South Carolina					

Shop At Home Network Alvin Hodges Hwy 32 Newport, TN 37871 (615)623-8000 Have MII	ECI Video Shawn Sterling 2809 Ross Ave Dallas, TX 75201 (800)880-9400x224 Have MII	KTSM-TV Rick Vilarde 801 N. Oregon St. El Paso, TX 79902 (915) 532-5421 Have MII	Pro Line Video Terry Nixon 2601 McHale Ct. #140 Austin, TX 78758 (512)837-2000 x22 Have MII	Utah Bosworth Graves Norm Bosworth 1055 S. 700 W Salt Lake City, UT 84104 (801) 972-6128 Have MII	Video Reflections David Andrews 6086 Fontainbleu Salt Lake City, UT 84121 (801) 272-3031 Have MII
Shop At Home Network Buddy Winsett Hwy 32 Newport, TN 37871 (615)623-8000 Have MII	ECI Video Johnny Griffin 2809 Ross Ave Dallas, TX 75201 (800)880-9400x218 Dealer	KXXV Jerry Copeland PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Pro Line Video Skip Holcombe 4778 Research Dr. San Antonio, TX 78240 (512)690-1234 Have MII	Brigham Young University Roger Gunn Communication Dept Provo, UT 84602 Have MII	Word Perfect Corp. Steve McCurdy 1555 N. Technology Way Orem, UT 84057 (801) 228-4916 Have MII
Sifford Video Lawson Turk 121 Lyle Ln Nashville, TN 37210 (800)251-1009	ECI Video Mel Joiner 2809 Ross Ave Dallas, TX 75201 (800)880-9400 Dealer	KXXV Mike Jugert PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Siam Satellite-TV Mandonsiri Kattija Ari 7306 Logging Tr Humble, TX 77346 No MII	DCE Marketing Kenneth Foster University of Utah 2167 Annex Bldg Salt Lake City, UT 84112 (801) 581-5588 Have MII	Word Perfect Corp. Todd Mortensen 1555 N. Technology Way Mail Stop KA110 Orem, UT 84057 Have MII
Tennessee Wildlife Resources Agency Mark Greenwald PO Box 40747 Nashville, TN 37204 (615) 781-6502 Have MII	Fuji Photo Film Bob Sullivan 1628 West Crosby Road Suite 100 Carrollton, TX 75006 (214) 466-9200 Manuf.	KXXV Lou Strowger PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Stillpoint Productions Robert Castaldo 706 W. Main St Arlington, TX 76013 No MII	DCE Marketing Tori Smith University of Utah 2167 Annex Bldg Salt Lake City, UT 84112 (801) 581-5588 Have MII	Word Perfect Corp. Scott Myler 1555 N. Technology Way Orem, UT 84057 (801) 228-4900 Have MII
Video Ideas 4762 Highway 58 Suite G Chattanooga, TN 37416 (615) 894-2677 Have MII	Hatikvah Ministries Brian Jones 2437 Bay Area Blvd, Ste. 143 Houston, TX 77058 (713)286-2480	Light Ministries Charlene Collins PO Box 670167 Houston, TX 77067 (713)875-4448 Have MII	Texas A & M University Bob Matey Video Lab Kyle Field College Station, TX Have MII	KBYU-TV Lynn Edwards C-302 HFAC BYU Provo, UT 84602 (801)378-3551 Have MII	Vermont Iris Multimedia Robert Logsdan PO Box 726 Burlington, VT 05402 (802) 865-9560 No MII
WLJT-TV Mike Branstetter PO Box 966 Martin, TN 38237 (901)587-7561 Have MII	Highland Park High School Steve Wilkes Media Dept. 4220 Emerson St Dallas, TX 75205 (214)453-4800 Have MII	Legal Media Center Kevin McInturff 4151 SW Freeway Suite 715 Houston, TX 77027 (713) 963-0397 Have MII	Texas Department of Public Safety Gene Henderson Media Production Unit PO Box 4087 Austin, TX 78773-0001 (512)465-2217 Have MII	KBYU-TV Bob Gillman C-302 HFAC BYU Provo, UT 84602 (801)378-3551 Have MII	Virginia 2PM Multimedia Jim Wine P.O. Box 2 Linden, VA 22642 (703) 636-4142 Have MII
WMC-TV Mike Schwartz 1960 Union Ave. Memphis, TN 38104 (901) 726-0555 Have MII	Industrial Audio Video Mark Faulstich 2617 Bissonnet Houston, TX 77005 (713) 535-2375 Dealer	Pierre Miron C 15205 S. Main Houston, TX 77035 (713) 499-8764 No MII	Texas Education Agency Ernesto Mejia 1701 N Congress Ave Austin, TX 78701-1494 (512)463-9054 Have MII	LDS AV Peter Unwin A/V Dept. 50 East North Temple Salt Lake City, UT 84150 Have MII	AMPROD Inc. Ken Santucci 4531 Stone Pine Court Chantilly, VA 22021 (703) 818-1353 Have MII
World Class Productions Frank Weeks 1300 East 9th Ave Johnson City, TN 37601 (615)928-5753 Have MII	ISDL Priya Dasi 400 Barsana Rd Austin, TX 78737 (512) 288-7180 Have MII	NEC America Broadcast Equipment Dept Jim Suttles 1417 Exchange Dr Richardson, TX 75081 (214) 907-4744 Manuf.	The University of Texas Health Science Center Sam Dement Television Production Services 7703 Floyd Curl Dr San Antonio, TX 78284 (512) 567-2220 Have MII	Scott Nelson Productions Scott Nelson 5006 S. Fairbrook Holladay, UT 84117 (801) 272-5428 No MII	Walter Arandia 4311 S. 9th St Arlington, VA 22204 (703) 521-9475 Have MII
Texas Accelerated Christian Education Don Gray 2600 Ace Lane Lewisville, TX 75067 (214) 315-1776 Have MII	J Darrell Kirkley Inc. Darrell Kirkley 11078 Morrison Dallas, TX 75229 (214) 243-0013 Have MII	On Location Video Services Mel Rainer PO Box 35657 Houston, TX 77035 (713) 728-1020 Have MII	The University of Texas Sports Mike Arias Belmont Hall RM 224C Austin, TX 78713 (512)471-6826 Have MII	The Studio Russ Relyea 342 W. 200 S. Salt Lake City, UT 84101 (801)595-8800 Have MII	AVEC Electronics Corp. John Heinke 711 Granby St Norfolk, VA 23510 (804) 627-3502 Dealer
Accent Audio/Video Inc. Robert Beene 13616 Neutron Rd Dallas, TX 75244 (214)458-0501 Dealer	KCEN-TV Ken Smith PO Box 6103 Temple, TX 76503 (817)773-6868 Have MII	Pecan Video Dan Cary 2254 Ravenwood Rd Granbury, TX 76048 (817) 573-6800 Have MII	Vidicomp Distributors Russ Robbins 232 W. 38th St. Houston, TX 77018 (713)694-6400 Dealer	The Valley Channel Earl Rouse 426 N 400 E Logan, UT 84321 (801)752-7537 No MII	AVS Jeff Kreger 3330 Bourbon St. Fredricksburg, VA 22408 (703) 371-8324 Have MII
Christian Video Ministries J.D. Dunson HCR 2 Beeville, TX 78102 (512) 358-3416 Have MII	KTSM-TV Andrew Kiska 272 Shadow Mt 59 El Paso, TX 79912 (915)532-5421 Have MII	Project Video Gary Brewton PO Box 5850 Beaumont, TX 77726 No MII	Vidicomp Distributors Tim Mitchell 232 W. 38th St. Houston, TX 77018 (713)694-6400 Dealer	Utah Valley Community College Tom Nelson 800 West 1200 South Orem, UT 84058 Have MII	Henry Boisvert 4225 N. Henderson Rd Arlington, VA 22203 No MII
CompuTrac Roger Young 222 Municiple Dr. Richardson, TX 75080 (214) 234-4241 Have MII	KTSM-TV Gregg Davison 801 N. Oregon St. El Paso, TX 79902 (915) 532-5421 Have MII	Pro Line Video Jim McConnell 2601 McHale Ct. #140 Austin, TX 78758 (512)837-2000 Have MII		Video Lines Dennis Lisonbee 267 S. Mountainland Orem, UT 84058 (801) 226-0344 Have MII	Bon Adventure Video Communications David Jennings One Radio Lane Culpeper, VA 22701 (703)373-5767 No MII

Zack Burkett Productions Zack Burkett 14162 Marquis Rd Unionville, VA 22567 (703) 854-6502 No MII	Park Avenue Teleproductions David Trowsell 3500 Maryland Ct Richmond, VA 23233 Have MII	Systems Research Service TM Atkins 8664 Martin Creek Rd Roanoke, VA 24018 Supplier	KEPR Don Eckis PO Box 2648 Pasco, WA 99302 (509)547-0547 No MII	Washington Natural Gas John Cox 815 Mercer Street Seattle, WA 98111 (206) 622-6767 Have MII	Avonix Jerry Martin P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer
Commonwealth Film Inc Rodney Asbridge 1500 Brook Rd Richmond, VA 23220 (804)649-8611 Have MII	Philip Morris USA Carmen Inge P.O. Box 26603 Richmond, VA 23261 (804) 274-3721 Have MII	Thomas Communications William Aylward 2550 Huntington Ave Suite 205 Alexandria, VA (703)329-0102 No MII	KHQ Don Carmicheal P.O. Box 8088 Spokane, WA 99203 (509) 448-4655 Have MII	Washington Natural Gas Chis Nardine 815 Mercer Street Seattle, WA 98111 Have MII	Avonix John Spartz P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer
Department of Justice Dale Linden Bldg 27958A Quantico, VA 22135 Have MII	Philip Morris USA Jeff Bigham P.O. Box 26603 Richmond, VA 23261 (804) 274-3721 Have MII	Tuckahoe Orthopaedics Assoc. Orthopaedic Research of Virginia Mike Cockerham 8919 Three Chopt Rd Richmond, VA 23229 (804)285-7336 Have MII	KHQ Jeff Hite P.O. Box 8088 Spokane, WA 99203 (509) 448-4655 Have MII	West Virginia Consolidated Media Systems Larry Cox PO Box 649 Scott Depot, WV 25560 (304)744-4804 Supplier	Avonix Michael Sieb P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer
Department of Justice Noel Herold Bldg 27958A Quantico, VA 22135 Have MII	Public Broadcasting Service Mark Richer 1320 Braddock Place Alexandria, VA 22314 (703) 739-5471 Have MII	Ultra-Sound A/V Matt Bright 10108 Timberlake Rd Lynchburg, VA 24502 (804)237-4549 Have MII	Kostov & Assoc. Multimedia Studios Michael Kostov 221 First Ave West, Ste 120 Seattle, WA 98119 (206)285-2797 Have MII	E.I. Dupont Jack Green 901 W. Dupont Ave. Belle, WVA 25015 (304) 357-1835 Have MII	Avonix Rob Di Frances P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer
Empire Video Robert Rositzke 3412 Ramsgate Ter. Alexandria, VA 22309 (703) 360-6623 No MII	Public Broadcasting Service Larry Jefferson 1320 Braddock Place Alexandria, VA 22314 (703) 739-5204 Have MII	Union Theological Seminary John Coffman Media Services Dept. 3401 Brook Rd Richmond, VA 23227 (804)278-4323 Have MII	Kramer Video Tom Kramer PO Box 22446 Seattle, WA 98122 (206) 322-6555 Have MII	Seneca Communications Inc. Chuck Sizemore 1321 Dunbar Ave Dunbar, WV 25064 (304) 766-8740 Dealer	Camera Corner Inc. Earl Neville 529 N. Monroe St. Green Bay, WI 54301 Dealer
Evening Productions Victoria Eves PO Box 2065 Falls Church, VA 22042 No MII	Public Broadcasting Service Keith Ellsworth 1320 Braddock Place Alexandria, VA 22314 (703) 739-5302 Have MII	Video Services, Inc. Jim Howell 9305 Broad Meadows Rd Glen Allen, VA 23060 (804) 346-0835 Repair	Lon Gibby Productions Lon Gibby East 113 Magnesium Spokane, WA 99208 (509)467-1113 Have MII	Spectra Media Gary Simmons 2410 Woodland Dr South Charleston, WV 25303 (304)744-7725 Have MII	Centercom Bob Harmon 5737 W. Hemlock Street Milwaukee, WI 53223 (414) 353-2001 Have MII
The Family Channel Russ Murphy 1000 Centerville Turnpike Virginia Beach, VA 23463 (804) 523-7874 Have MII	Reed Film & Video Lloyd Reed 9493A Silver King Ct Fairfax, VA 22031 (703) 385 Have MII	Virginia Baptist Board Glenn Starling P.O. Box 8568 Richmond, VA 23226 (804) 672-2100 Have MII	Mountain View TV Anthony Evans 1500 SE Blairmont Dr Vancouver, WA 98684 (206) 253-2588 Have MII	West Virginia University Dept. Radio & TV Rt 10 Box 304B Ramada Rd Morgantown, WV 26506 Have MII	C.F. Struck Corp. Charles F. Struck PO Box 307 W51 N545 Struck Ln Cedarburg, WI 53012 (414)377-3300 Have MII
Garces Communications Rolado Garces PO Box 3262 Reston, VA 22090 No MII	Roanoke Memorial Hospitals Edward Hamilton Audio/Visual Ed PO Box 13367 Roanoke, VA 24033 (703)981-7673 Have MII	Vision Enterprises Michael Sustar P.O. Box 2698 Christiansburg, VA 24068 (703) 382-0451 Have MII	National Videotape Co. Mari Scimeca 63 Clay Seattle, WA 98121 (206) 441-1182 Supplier	WOAY-TV Jim Martin RTE 16 South Oak Hill, WV 25901 (304) 469-3361 Have MII	David Larson Productions David Larson 5910 N. Lilly Road Menomonee Falls, WI 53051 (414) 252-4122 Have MII
Gardy-McGrath (Intl) Inc. Dave Gardy 1950 Roland Clarke Pl., Ste 100 Reston, VA 22091 (703) 620-6000 Have MII	Russell & Associates Sam Russell P.O. Box 877 Marion, VA 24354 (703) 783-2251 No MII	WRLH-TV Eldon Brown 1925 Westmoreland St Richmond, VA 23230 Have MII	Professional Services Media Rich Kraemer PO Box 4005 Tumwater, WA 98501 (206)786-1686 Have MII	WVAH-TV Raymond Beckner 11 Broadcast Plaza Hurricane, WV 25526 (304) 757-0011 Have MII	Eaton Corporation Jim Heise 4201 N. 27th St Milwaukee, WI 53216 (414) 449-6216 Have MII
George Mason University Susan Kehoe Univ. Drive TV Studio Fairfax, VA 22030 (703) 323-3586 Have MII	Sallie Mae Charlie Hite 200 Fairbrook Dr Herndon, VA 22070 (703) 834-5737 Have MII	WVPT-TV John Hodges 298 Port Republic Rd Harrisonburg, VA 22801 (703)434-5391	Puget Sound Power & Light Company Charles Nishida PO Box 97034 OBC-09W Bellevue, WA 98009-9734 (206) 454-6363 x3231 Have MII	WYVN Dan Taylor 1 Discovery Pl Martinsburg, WV 25401 (304) 267-6180 Have MII	Excel Communications Jim Dorman 3487 N 124th St Brookfield, WI 53005 (414)786-0686 Have MII
Gingerbread Productions 1323 Shepard Dr. Sterling, VA 22170 (703)450-7722	Signet Bank Mike Blacker Video Department 11013 W. Broad St. Rd. Glen Allen, VA 23060 (804).0747-2064 Have MII	Zion Systems Richard Hiatt 1361 Lincolnshire Dr. Harrisonburg, VA 22801 (703) 433-7700 No MII	University of Washington Jack Armstrong Instructional Media Svcs Main St D-G-10 Seattle, WA 98195 Have MII	Wisconsin Avonix Ken Muchlbauer P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Firstar Corporation Frank Datzner 777 East Wisconsin Ave. Milwaukee, WI 53202 (414) 765-6228 Have MII
C. Mark Guenther 7529 McWhorter Pl.#303 Annandale, VA 22003 (703) 941-6943 No MII	Norfolk Naval Shipyard A/V Department Bill Whitford Bldg 33 Code 120 Portsmouth, VA 23709 (804) 396-3408 Have MII	Washington Blue Mountain Broadcasting Lynelle Childs PO Box 205 College Place, WA 99324 (509)529-9149 No MII	Videoland Productions Mitch McGeary 805-C College St.SE Lacey, WA 98503 (206) 491-1332 Have MII	Avonix Bob Buss P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Fraser Orton Productions Dennis Fraser 2150 Memorial Dr., Suite 212 Green Bay, WI 54303 (414) 494-6150 Have MII

Image Makers Advertising John Wigtak 740 North Pilgrim Pkwy Elm Grove, WI 53122 (414)785-1709 Have MII	Worthwhile Films Steve Breaker 333 W. Mifflin St. Madison, WI 53703 Have MII	Halifax Cable Brett Smith PO Box 8660, Stn A 5841 Bilby St Halifax Nova Scotia B3K 5M3 Have MII	Edcom Multi Media Rich Kramer 350 Shirley Ave. Kitchener, Ontario N2B 2E1	Sheridan College Ken Walker 1430 Trafalgar Road Oakville, Ontario L6H 2L1	CKTM-TV Trois Rivières 4141 St. Jean Blvd Trois Rivières, Quebec G9A 5G3
Moraine Park Technical College Bob Haase P.O. Box 1940 Fond Du Lac, WI 54936- 1940 (414) 929-2112 Have MII	WYOU Frank Maiale 1619 Monroe St Madison, WI 53711-2021 (608) 258-9644 Have MII	Ontario AEC Computers Jann Teng R.R. #7 Providence Line Peterborough, Ontario K9J 6X8	General A/V Neil Watt 6889 Rexwood Road Unit #9 Mississauga, Ontario L4V 1R2	Soft Science Associates Ltd. Eric Harris R.R. #1 Gore's Landing, Ontario KOK 2E0	Hautes Etudes Commere. Serge Larivee 5255 Avenue Decelles Montreal, Quebec H3T 1V6
Northeast Tech. College John Siemering PO Box 19042 Green Bay, WI 54307-9042 (414)498-5495 Have MII	Pronghorn Productions Dudley Irvine PO Box 703 Lander, WY 82520 (307)332-9714 Have MII	Agincourt Productions Perren Baker 20 Kinnear Court Richmond Hill, Ontario L4B 1K8	Humphries Productions Stan Humphries 93 Downey Road Guelph, Ontario N1C 1A1	Special Event Video Productions Jim Huber 1911 Baseline Rd #100 Ottawa, Ontario K2C 0C7	Infographie Michel Faubert 520 Landreville, Unit 1A Ile des Soeurs, Quebec H3E 1B4
Optics & Images David Anderson 1805 E. Allouez Ave Suite 1 Greenbay, WI 54311 (414) 465-9040 Have MII	Canada Alberta EM/Media Jim Goertz #200 - 116 - 8th Ave. S.W. Calgary, Alberta T2P 1B3	Asian Television Network Prakash Naidoo 130 Pony Dr. Newmarket, Ontario L3Y 7B6 (416) 836-6460	Image Projection John Chyurlia 15 Capella Court Unit 109 Nepean, Ontario K2E 7X1	University of Toronto Ron Beardon Media Centre 563 Spadina Ave. Toronto, Ontario M5S 1A1	Le Studio du Centre-Ville Michel Blodreau 1168 rue Bishop Montreal, Quebec H3G 2E3
Paul Hying Paul Hying 218 12th Ave Green Bay, WI 54303 (414)494-8711 No MII	Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Asian Television Network Shan Chandrasekar 130 Pony Dr. Newmarket, Ontario L3Y 7B6	MBST Lifetime Prod. 5 DeWitte Court Markham, Ontario L3P 3Y4	University of Toronto Ernie Lopez 119 St. George Street North Wing, Room 27 Toronto, Ontario M5S 1A1	Premier Choix TVEC Inc. Chantal Gagnon 2100 Ste - Catherine Quest #800 Montreal, Quebec H3H 2T3
P.A. Bergner & Co. Jim Brzyck 331 W. Wisconsin Ave. Fourth Floor Milwaukee, WI 53203 (414)347-5207 Have MII	Lethbridge Cablenet Mark Doran 1232 - 3 Ave. South Lethbridge, Alberta T1J 0J9	Atchisound Prod. Services Don Atchison 1589 Drake Ave Ottawa, Ontario K1G 0L7	Meta Media Productions Andrew Ruhl 90 Yarmouth Street Guelph, Ontario N1H 4G3	University of Windsor Tom Fuerth Communications Dept. Windsor, Ontario N9B 3P4	Productions du Deluge Jean Perrier 797 Valiquette Verdun, Quebec H4H 2E1
Reimers Photo Material Co. Dan Fritz 300 E. Bay Milwaukee, WI 53207 Have MII	Montage Communications Michael Prysunka Lower Floor 611-10th Ave. S.W. Calgary, Alberta T2R 0B2	Axiom Productions Gerry Matthews 69 Raymond Street Guelph, Ontario N1H 3S4	Municipality of Toronto Community Services Dept Paul Downey 590 Jarvis St 6th Floor Toronto, Ontario M4Y 2J5	Video Events John Phillips 6 Winthrow Ave Toronto, Ontario M4K 1C9	Projet IMAGE Jose Forest 4565, Chemin de la Reine Marie Montreal, Quebec H3W 1W5
Universal Production Int'l Bob Kames, Jr. 4415 W. Forrest Home Ave Milwaukee, WI 53219 (414) 321-0874 Have MII	Shaw Cablesystems Ernie Poscente 7605 50th St. Edmonton, Alberta T6B 2W9	CBC - Windsor Bruce Taylor 825 Riverside Drive W. Windsor, Ontario N9A 1K7	North York School Board Neville Dean 85 Peckham Ave. North York, Ontario, N2R 2V4	Vid Vid Video Blake Robson 17 Easton Road Brantford, Ontario N3P 1J4	SportAction Video 2323 Boul. Versant Nord Suite 204 St. Foy, Quebec G1N 4P4
University of Wisconsin Bager Football 1440 Monroe St. Madison, WI 53711 Have MII	Shaw Cablesystems Gene Sydor 7633-50 Street Edmonton, Alberta T6B 2W9	CBC - Windsor Rick Baillargeon 825 Riverside Drive W. Windsor, Ontario N9A 1K7	Ontario College of Art George Dougherty 100 McCaul Street Toronto, Ontario M5T 1W1	York University Dave Walton Stedman Bldg. 4700 Keele Street Toronto, Ontario M3J 1P3	Universite de Montreal Jean-Marie Herbert PO Box 6128 Montreal, Quebec H3C 3J7
Vaughn Duplication Services Tom Brunhart 700 West Michigan Ave, Ste 150 Milwaukee, WI 53233 (414)276-6511 Have MII	British Columbia The Videomaker Sig Poeppel 2160 Van Horne Drive Kamloops, B.C. V1S 1L7	CFMT - CH. 47 Pip Bola 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Ontario College of Art Michael Page 100 McCaul Street Toronto, Ontario M5T 1W1	Prince Edward Island York Point Productions Stewart Smith 8 Falconwood Road Charlottetown, PE C1A 6B5	Universite du Quebec a Montreal - Denis Vaillancourt C.P. 8888, Succ. "A" Montreal, Quebec H3C 3P8
VIDTEK James Lillis 9235 W. Capital Dr Milwaukee, WI 53222 (414) 466-7488 Have MII	VIDCOM Michael Olelock 3-1854 West First Ave. Vancouver, B.C. V6J 1G5	Corona Communication Doug Reynolds 500 Barrydowne Rd. Sudbury, Ontario P3A 3T3	Ryerson Poly Technical Brad Fortiner 350 Victoria Street Toronto, Ontario , M5B 2K3	Saskatchewan Island Cablevision Wendall Ellis 100 Cable Court Charlottetown, PEI C1B 1A9	Servo Electronics John Sanders 2-816 First Ave North Saskatoon, Saskatchewan S7K 1Y3
Wausau Insurance Paul Hunsanger The Westwood Conference Center 1800 W. Bridge St. Wausau, WI 54401 (715)847-7772 Have MII	Nova Scotia Central Editing Services Rocky Warren 69 Walker Street Truro, Nova Scotia B2N 4A8	CKCO-TV Joe Brenner 864 King Street West Kitchener, Ontario N2G 4E9	Scarborough Board Alex Maropakis 52 McGriskin Road Scarborough, Ontario M1S 4G5	Quebec Concept Videoscope Claude Pdpin 100 bld Antonio Barrette Joliette, Quebec J6E 1E5	Size Small Productions John Lumby 34 Degeer Crescent Saskatoon, Saskatchewan S7H 4P7
		Edcom Multi Media Jeff Howard Production Dept. 1773 Mattawa Ave. Mississauga, Ontario L4X 1K5	Sheridan College Todd Hallam Tech Services 1430 Trafalgar Road Oakville, Ontario L6H 2L1	CKSH-TV Marcel Aganier 340 Boul. Industriel Sherbrooke, Quebec J1L 1Z9	STV - Regina Brian Sather 370 Hoffer Drive Regina, Saskatchewan S4N 7A4
			Video One Systems Jim Sax 2318 Avenue C North Saskatoon, Saskatchewan Canada S7L 5X5		STV - Saskatoon Len Virog 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3

Monthly Survey Questions

Please respond! Thank you to those who responded to last months survey.

Each month the users association will poll users on specific MII issues and publish the results in the next newsletter. In this issue we are asking questions regarding cameras, field and studio. In order to do a fair and accurate survey, we need your help. Please send in your survey responses as soon as possible. Thank you.

1. In your production efforts with MII, which camera(s) are you utilizing

for field work? _____

studio work? _____

Comments _____

2. How would you rate your cameras in terms of overall performance?

Excellent ☐ Good ☐ Fair ☐ Poor ☐

In terms of reliability and manufacturers service support?

Excellent ☐ Good ☐ Fair ☐ Poor ☐

Comments _____

3. Are you considering a camera upgrade in the near future? If so, which

camera(s) are you considering for field work? _____

studio work? _____

Comments _____

It is most important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24 hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000 or Mail to:

MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
ATTN: Russell

Optional:

Name _____

Company _____

Phone _____

Requested by _____ Point of Contact _____

Company _____ Phone Number _____

Name of Production _____ Date of Production _____

Client _____ Production Company _____

Producer _____ Director _____

Talent _____ Subject of Production _____

Other Crew _____ Format(s) Used _____

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It is not necessary to use this form, as long as your submission is legible. If you have photos, you may send them too. They will not be returned.

Action Taken (where sent and when)